

TEAM DISCOVERY SESSION

The Team Discovery Session is a focused, high-impact starting point designed to help leaders clearly understand their team's natural strengths, behavioral dynamics, and potential gaps—before investing time and energy in restructuring, conflict resolution, or new hires.

Who This Is For

- Leaders with capable teams who are not performing as consistently as expected
- Organizations experiencing misalignment, friction, or execution breakdowns
- Teams that feel busy but struggle to hit priorities or deadlines

What This Solves

- Clashing work styles, miscommunication, and interpersonal conflict
- Roles that don't match people's natural strengths
- Hidden gaps in strategic alignment
- Engagement challenges that quietly erode performance

What's Included

- Behavioral assessment for each team member to understand strengths and drives
- Visual team map highlighting collective strengths, gaps, and dynamics
- Live 90-minute working session with leadership to interpret results
- Clear recommendations to better align roles, goals, and expectations

Outcomes Leaders Can Expect

- Clarity on how your team naturally works—and where it struggles
- Improved alignment between people, roles, and priorities
- A practical path forward using who's in the room, in the building, and on the street
- Reduced friction, stronger collaboration, and higher engagement

Why Start Here

Most team issues aren't caused by a lack of effort or talent—they're caused by misalignment. The Team Discovery Session gives leaders a shared, objective view of their team so decisions about structure, priorities, and development are grounded in insight rather than assumption.

Investment

\$2,500 flat fee. If we continue into an ongoing engagement, this investment is credited toward your first month's retainer.

How to Get Started

If you're sensing that your team has more potential than it's currently showing, the Team Discovery Session is the best place to begin.

Message me on [LinkedIn](#), email me at joe@myworkplacestrategy.com or visit myworkplacestrategy.com to schedule your session.

