



## TEAM DISCOVERY SESSION

The Team Discovery Session is a focused, high-impact starting point designed to help leaders clearly understand their team's natural strengths, behavioral dynamics, and potential gaps—before investing time and energy in restructuring, conflict resolution, or new hires.

### Who This Is For

- Leaders with capable teams who are not performing as consistently as expected
- Organizations experiencing misalignment, friction, or execution breakdowns
- Teams that feel busy but struggle to hit priorities or deadlines

### What This Solves

- Clashing work styles, miscommunication, and interpersonal conflict
- Roles that don't match people's natural strengths
- Hidden gaps in strategic alignment
- Engagement challenges that quietly erode performance

### What's Included

- Behavioral assessment for each team member to understand strengths and drives
- Visual team map highlighting collective strengths, gaps, and dynamics
- Live 90-minute working session with leadership to interpret results
- Clear recommendations to better align roles, goals, and expectations

## Outcomes Leaders Can Expect

- Clarity on how your team naturally works—and where it struggles
- Improved alignment between people, roles, and priorities
- A practical path forward using who's in the room, in the building, and on the street
- Reduced friction, stronger collaboration, and higher engagement

## Why Start Here

Most team issues aren't caused by a lack of effort or talent—they're caused by misalignment. The Team Discovery Session gives leaders a shared, objective view of their team so decisions about structure, priorities, and development are grounded in insight rather than assumption.

## Investment

\$2,500 flat fee. If we continue into an ongoing engagement, this investment is credited toward your first month's retainer.

## How to Get Started

If you're sensing that your team has more potential than it's currently showing, the Team Discovery Session is the best place to begin.

Message me on [LinkedIn](#), email me at [joe@myworkplacestrategy.com](mailto:joe@myworkplacestrategy.com) or visit [myworkplacestrategy.com](http://myworkplacestrategy.com) to schedule your session.

