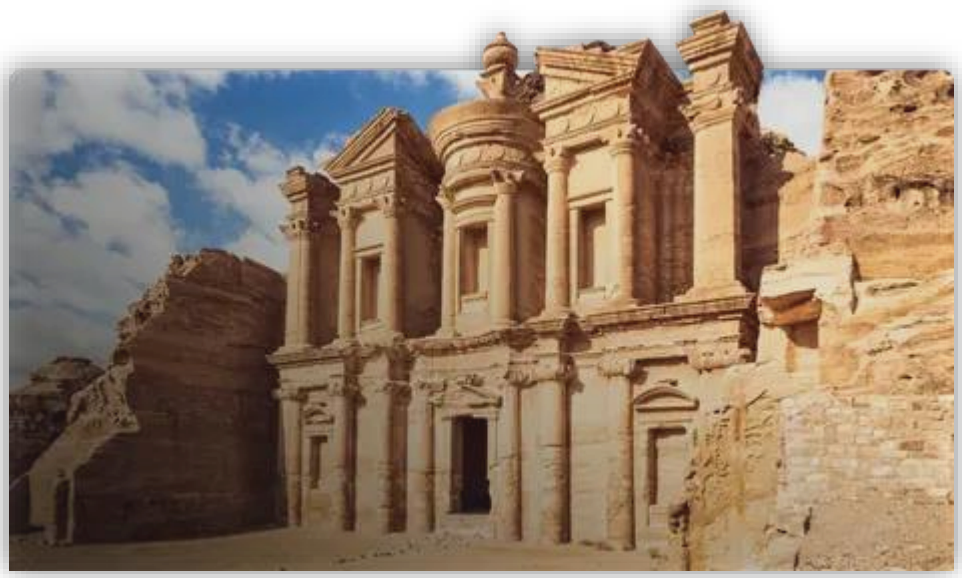
Topaz International Co. Profile

Al Khair Complex- 36 Sharif Nasser Bin Jameel St-
Tel +962 6 5601656 Fax +962 6 5606756
P.O Box 950283 Amman 11195 Jordan
info@topazigroup.com

www.topazigroup.com





Company Overview: Topaz International is a comprehensive solutions provider for projects and tasks management, based in Amman City. Our expertise lies in delivering exceptional project and task management services to clients across various industries and nations. Our team comprises experienced project managers, engineers, and skilled professionals who are committed to delivering superior quality projects within the stipulated timeframe and budget.

Size: Our company is a mid-sized firm that consists of approximately thirty team members, which include upper and middle management, project managers, engineers, and skilled professionals. We all work collaboratively to provide our clients with the best possible results and deliver high-quality projects.

History: Topaz is a well-established company that was founded in 1992 by the Hisham Armoush family. Their late leader, Hisham Armoush, provided guidance in the early days of the company. Today, Topaz is managed by Mr Basil Armoush, a Computer Science graduate from Reading University - UK, who has over 20 years of experience in various industries. Topaz has successfully completed over two hundred projects for clients across the Middle East over the years.



Vision: To be the leading project management firm in the industry, providing innovative solutions that exceed our clients' expectations. We strive to create a culture of excellence, where our team members are empowered to achieve their full potential and are committed to delivering high-quality projects on time and within budget.



Mission: To provide our clients with exceptional project management services that are tailored to their specific needs. We are committed to delivering high-quality projects on time and within budget, while maintaining the highest standards of professionalism and integrity. We strive to build long-term relationships with our clients based on trust, respect, and mutual understanding.



Values: We focus on five core principles to fulfil our objectives.

1. **Client Commitment**. Our top priority is ensuring the success of our clients. We always strive to go above and beyond in driving value within their business, regardless of the specific service we are providing. It's this level of commitment that forms the foundation of our business and drives our continued success.

2. **Integrity**. We prioritize honesty, transparency, and accountability with our clients. We deliver dependable and top-quality solutions for their business.
3. **Respect for the Individual.** At our company, we truly believe that every single person has a vital role to play in our success. We value the unique backgrounds, skill sets, experiences, and contributions of each one of us. By treating ourselves and our colleagues with respect, we can all have fulfilling and satisfying careers.
4. **Teamwork** At our organization, we truly understand the value of tapping into the deep and broad experience levels of our team members. This enables us to build project teams that are truly unparalleled within our industry. However, we also know that we don't always have every single talent needed to meet our clients' needs. And so, we make a conscious effort to seek out partnerships with other world-class organizations that share our mission but have complementary skill sets and abilities. We firmly believe that no one organization can be all things to all clients, which is why teamwork is essential to the success of our clients and partners.
5. **Corporate Citizenship** As a company, we at Topaz recognize our social, cultural, environmental, and ethical responsibility to the communities in which we operate. That's why we are proud to be directly involved with several local and national charitable non-profit organizations. We passionately believe that everyone has the power to make a difference, and we strive to do our part.















Topaz Company provides a wide range of services to help clients manage their projects effectively. Some of the services that Topaz provide include:

Contracting, manages and oversees projects from start to finish. This includes everything from planning and design to execution and maintenance. We are responsible for ensuring that projects are completed on time, within budget, and to the satisfaction of our clients.

Metal fabrications by engaging with local & international fabrication factories to create metal structures by cutting, bending, and assembling pieces of metal. Using a variety of tools and techniques to shape metal into the desired form. (PEB), within budget, and to the satisfaction of our clients.



















Stage and events engineering is the process of designing and building stages, sets, and other structures for live events such as concerts, theatre productions, and corporate events. This includes everything from designing the layout of the stage to building the set pieces and rigging lighting and sound equipment. Include but not limited to:

- Projection screens all sizes & designs,
- Fire retardant fabrics,
- Fittings,
- Hoists,
- Curtains,
- Drapes,
- Truss,
- Lighting,
- Audio, and visual systems
- ...etc.)

We provide our services by conducting the below steps: -

- **Project Planning:** help clients plan their projects from start to finish, including defining project goals, creating a project schedule, and identifying project risks.
- **Project Execution**: help clients execute their projects by managing project resources, monitoring project progress, and ensuring that the project is completed on time and within budget.
- **Project Monitoring and Control**: help clients monitor and control their projects by tracking project progress, identifying potential issues, and implementing corrective actions as needed.
- **Project Closure:** help clients close out their projects by ensuring that all project deliverables are completed, conducting a final project review, and archiving project documentation.

Why Topaz: Tips that can help you make an informed decision:

- We Understand your needs.
- We have the experience.
- We have the credentials.
- We have an excellent reputation.
- We have the communication skills that are needed.
- We guarantee you the best flexible pricing and Results
- We have the best tools to manage your projects.

Target Industries and Markets: Our target markets can vary depending on the type of projects. However, some of our common target markets are:

- **Real estate developers**: Construction companies, Contractors, and Stage engineering.
- **Information technology**: IT consulting firms, and other businesses that require IT services.
- **Healthcare**: healthcare providers.
- **Manufacturing**: Manufacturing companies and factories.

Competitive advantages: Our company has several competitive advantages that set us apart from others. Some of these advantages include:

Experience: Our team has years of experience in project management, and we have successfully completed many projects for a variety of clients.

Expertise: We have expertise in a wide range of industries, including Real estate developers, fabrications, stage engineering, healthcare, security, and IT. This allows us to provide tailored solutions to meet the unique needs of each client.

Collaboration: We work closely with our clients to ensure that we understand their needs and goals. This allows us to develop customized project plans that are designed to meet their specific requirements.

Communication: We keep our clients informed throughout the project's lifecycle, and we are always available to answer any questions they may have.

Quality: by using the latest tools and techniques to ensure that our projects are completed on time and within budget. We deliver high-quality work that meets or exceeds our client's expectations.

We are proud to present some of our valuable clients:

Al Thuraya Consultancy a global risk and security company based in **Nicosia, Cyprus**, we have helped them extend their services to be covered in the Jordanian market. Through us, they are able to provide a top-notch security risk analysis service to their customers, including Business Operation, Facility and Journey Management Programs.

Cedar Maritime Agencies CMA CGM a leading global provider of sea, land, air, and logistics solutions. Our team was tasked with developing comprehensive organizational, HR manuals, and a performance management system that aligns with the company's

commitment to working collaboratively with their customers. We are dedicated to delivering high-quality, effective solutions that help CMA CGM **Amman – Jordan** achieves their goals and continue to thrive in the competitive global marketplace.

Our team at **NOMAS Gulf Trading and Contracting** (**Al Khobar _ KSA)** was given the important responsibility of developing a reliable supply chain to provide the KSA market with high-quality agricultural material. It was a challenging task, but we were up for the challenge and worked tirelessly to create an efficient and effective system. We collaborated with top suppliers and distributors to ensure that our customers were receiving the best possible products at an affordable price. We take great pride in our work and are committed to providing our clients with exceptional service and support.

Fission Technology Co., Limited is a telecommunication company based in **Wanchai- Hong Kong**, which has recently expanded its services and operations to Jordan to cover the GCC and the local market. As their logistics partner, we have been entrusted with the responsibility of overseeing all aspects of their presence in Jordan, including the establishment of their corporate office and the recruitment of local talent to help drive their business forward. We are committed to providing the highest level of support to Fission Technology Co., Limited to ensure their success in this new market.

Advantage Global Employment Group Limited. Adv. Global (**Mauritius and South Africa offices)** appointed us as their contracting agent for various services, which we successfully executed for **GE**, **SIEMENS**, and multiple **local government bodies**. Our exceptional services enabled Topaz to sponsor employment for expats/foreigners, ensuring compliance with local visa sponsorship requirements. We provide global payroll services, payable in the country of service as well as home country payments. Furthermore, we offered in-country payroll services in accordance with local legislation where applicable. Our self-compliant solution allowed us to provide management and payroll services to locals in the same country as their assignment. It's important to note that in such cases, locals will be responsible for submitting their own income tax and seeking advice to ensure compliance with their operation in Jordan as well as their home.

We are proud to say that we successfully executed several projects with **Al Thelim (Jeddah – KSA)**. Our team provided them with specialized project managers in various fields to handle specific tasks in their Commercial, Environmental, Operations, and Ready-Mix Concrete divisions. Along with this, we also collaborated with them to manage and train personnel in the three Petroleum institutes that have partnership agreements with Al Thelim. It was an incredible experience for us, and we are grateful for the opportunity to work with such a fantastic organization.

In 2018, **NETSTAR (SG) PTE.LTD**., a telecommunications company based in (**Singapore)**, enlisted our team of professionals to handle the organizational logistics of their local operations in Amman, Jordan. Their notable product, BIGO, has gained immense popularity

among users worldwide as a live-streaming community where users can showcase their talents and connect with friends from different parts of the world.

ShowTex is a leading global company specializing in creating fire-resistant textiles, tracks, and motion control systems for entertainment. Based in **(Antwerp, Belgium),** with operational facilities in Dubai, UAE. We were approached by ShowTex to assist with the installations of their projects and offer products to prestigious clients in Saudi Arabia. Our team of skilled professionals has successfully completed several projects for them in KSA, and we are currently involved in ongoing ventures with the company.

J&C Joel is a top manufacturer of theatre curtains, flame-retardant fabrics, flooring, and stage machinery for the entertainment and event industries. They are based in the **UK** and offer custom design, manufacturing, and installation services to provide a complete solution for their clients. Recently, J&C Joel sought our assistance to install their products and provide services to esteemed clients in Saudi Arabia. Our skilled professionals have successfully completed multiple projects for them in KSA, and we are currently working on ongoing ventures such as Qassim University in Qassim-KSA and King Abdullah University of Science and Technology (KAUST) in Jeddah-KSA. (Delivery and Installations, and maintenance)

And more …….

Jordan	Iraq	Syria	KSA	Kuwait	UAE	Bahrain
US Army – USA	Al Hilal Industrial Co.	Cham Expo Syria	Abdulla Fouad Holding Co. - KSA	Alshaya Group – Jordan - KWT	Sipes Factory- Jordan	Gulf World Institute - Bahrain
Aqaba Authority	North Oil Company		Saudi Media - KSA	Bechtel Corporation	Oriental Press Jebel Ali	Ministry of Labor
Primary Health Care Initiatives- USAID	Join Contracting Commands – USA		Alkhorayef Group (AIA)	Kellogg Brown and Root Services INC		

And more …….



There are several trends that are shaping the industry. Some of the future trends that we would like to develop and implement in project and tasks management include:

Artificial Intelligence (AI): AI and automation have considerably impacted project management processes.
Data and Analytics: Data and its management and analytics are the lifeblood of modern project management.
More Collaborative Workspaces: Collaboration is becoming increasingly important in project management.
Blended Approach to Project Management: A blended approach to project management combines different methodologies to create a customized approach that meets the unique needs of each project.
Demand for Soft Skills: Soft skills such as communication, leadership, and problem-solving are becoming increasingly important in project management. Project managers need to be able to work with teams across different locations and time zones.
Digital Skills: Digital skills such as cybersecurity, cloud computing, and data analytics are becoming increasingly important in project management.



Expanding our market regionally to include more clients from the GCC countries. Especially Saudi Arabia – Neom projects The Line, Trojena, Oxagon, and Sindalah that has geographical borders with Aqaba - Jordan.

To achieve our goal, we are considering the following strategies:

- **Market research**: Conduct market research to identify the needs and preferences of potential clients in the GCC countries. This will help us tailor our services to meet their specific needs.
- **Networking:** Attend industry events and conferences in the GCC countries to meet potential clients and partners. This will help us build relationships and establish our brand in the region.
- **Localization:** Adapt our marketing materials and website to the local language and culture. This will help us connect with potential clients and establish trust.
- **Partnerships:** Partner with local companies or consultants who have experience working in the GCC countries. This will help us navigate cultural differences and establish credibility.
- **Online presence**: Establish a strong online presence through social media, search engine optimization (SEO), and other digital marketing strategies. This will help you reach potential clients who are searching for our services online.







Topaz International Co.

Al Khair Complex- 36 Sharif Nasser Bin Jameel St-
Tel +962 6 5601656 Fax +962 6 5606756
P.O Box 950283 Amman 11195 Jordan
info@topazigroup.com

www.topazigroup.com