

Questions for Lenders:

Has the buyer submitted all necessary paperwork?

Has the buyer made loan application?

Has the loan application been made through the automated underwriting system?

If using DPA, which one? Are there any additional steps/days to the process?

How soon will the buyer be in underwriting? What is their typical underwriting turnaround time?

How soon do you order the appraisal?

Are the processing, underwriting, closing, and funding all handled in-house?

If not, do you believe we will be able to close on time?

How will you communicate with the listing agent and their team throughout the process?

What challenges do you see this buyer?

Is there anything else we should know about the buyer or your team?