

### CAI SOUTHWEST VIRGINIA NEWSLETTER

#### THE PRESIDENTS REPORT

Dear Southwest Virginia CAI Members,

Spring is such a beautiful time in our little corner of the world and I hope you're enjoying watching everything come back to life after a snowy winter! As we move into this new season, I want to take a moment to thank our members for making the decision to revitalize our local chapter rather than merging with a larger one. Your current board members are dedicated to the success of this chapter and we are looking forward to a fantastic year.

We kicked off 2025 with a successful member social in Lynchburg. Thank you to our sponsors – Alliance Association Bank, Brownstone Properties, and Click2bind Insurance. This year, we hope to hold events in Roanoke, Smith Mountain Lake, and Blacksburg. From workshops to webinars, we're committed to providing relevant education, networking opportunities, and hopefully some fun.

#### **INSIDE THIS ISSUE**

President's Message
Recognitions
Upcoming Events
2025 Calendar
Sponsors
Articles
Content Policy
Advertising Rates
2025 Board of Directors

#### <u>Website</u>

www.caiswva.org

#### <u>Email</u>

caiswva@yahoo.com

I encourage each of you to engage in the Southwest Virginia CAI Chapter! There are opportunities to sponsor events, lead educational sessions, or simply attend meetings. As a member-driven organization, your voice is important, and I encourage you to stay involved, provide feedback, and help us continue to shape the future of our communities. Thank you for your continued support and engagement. I look forward to working alongside all of you as we continue to make our community an even better place to live. Warm regards,

Dawn Martin President – Southwest Virginia CAI





#### **NEW AND RENEWING MEMBERS**

Tammy Meredith - Manager Member Hannah Swain - Manager Member George Harbour - Volunteer Leader Sylvia Walker - Volunteer Leader Dan Marion - Volunteer Leader Anthony Rife - Volunteer Leader Glenn Williams - Volunteer Leader Stephanie Fisher - Volunteer Leader Bradley Geisert - Volunteer Leader Meg McCann - Volunteer Leader Dallas Neel - Volunteer Leader Trudy Neiderer - Volunteer Leader Theodore Metzger - Volunteer Leader Mike Reeves - Volunteer Leader Brent Reynolds - Volunteer Leader Ned Stewart - Volunteer Leader Rennie White - Volunteer Leader Ronald Fischer - Volunteer Leader Dee Wilt - Volunteer Leader Hotwire Communications - National Business Partner Prosoco, Inc. - National Business Partner Superior Fence & Rail - National Business Partner

The Nabo Group - Management Company



# Celebrating CAI SWVA

We enjoyed good food and company at our Valentines themed "speed-dating" social event at Charley's in Lynchburg~







# Upcoming Events...

#### 2025

		Ja	nuc	ary					Fel	bru	ary					N	lard	ch						Apr	il		
S	м	T	W	T	F	S	S	М	T	W	T	F	S	S	М	T	W	T	F	S	S	M	T	W	T	F	\$
5		,	(3)		10		,	1			0	,		2	3	4	5	6	7	8	1.	7		0	10	11	12
12	13	14	15	14	17	(18)		10		0	13	14	15	9	10	11	0	13	14	15	13	14	15	16	17	0	19
9	20	21	22	23	24	25	16	17	18	19	20	21	22	16	17	18	19	20	21	22	20	21	22	23	24	25	26
16	27	28	29	30	31		23	24	25	26	27	28	-	23	24	25	26	27	28	29	27	28	29	30			
	47	20	4.7	***	-		-		***			**		30	3	-	77	01000	- 55	20	100	1570		**			
		-	Ma	У						lun	е						July	,			П		Α	ugu	ıst		
5	M	T	W	T	F	5	S	M	T	W	T	F	S	\$	M	T	W	T	F	5	S	м	T	W	T	F	S
				1	$\odot$	3	1	2	3	4	5	6	7			1	2	3	4	5						1	2
4	5	6	1	8	9	100	8	9	10	(1)	12	13	14	6	7	8	()	10	11	12	3	4	5	6	7	8	3
11	12	13	0	15	16	17	15	16	17	18	19	20	21	13	14	15	16	17	16	19	10	11	12	1	14	15	1
18	19	20	21	22	23	24	22	23	24	25	26	27	28	20	21	22	23	24	25	26	17	18	19	20	21	22	2
25	26	27	28	29	30	31	29	(3)						21	28	29	30	31			24	25	26	27	28	29	3
								×													31						
September					October					November					December												
S	M	T	W	T	F	S	S	M	T	W	T	F	\$	\$	M	T	W	T	F	\$	S	M	T	W	T	F	5
	1	2	3	4	5	6				1	2		4							1		1	2	3	4	5	
7	8	9	1	11	12	13	5	6	7	8	9	10	11	2	3	4	5	6	7	8	7	8	9	(10)	11	12	1
14	15	16	17	18	19	20	12	13	14	15	16	17	18	9	10	11	1	13	14	15	14	15	16	17	18	19	2
21	22	23	24	25	0	27	19	20	21	22	23	24	25	16	17	18	19	20	21	22	21	22	23	24	25	26	2
28	29	30			0		26	27	28	29	30	31		23	24	25	26	27	28	29	28	29	30	3			
														30													

- O Board of Directors Monthly Meeting 2nd Wednesday, 10am Teams
- O Board Leadership Training Session 2
- Spring and Fall Social TBD
- O Valentines Business Partners Speed Dating Event
- Virginia Leadership Retreat, Hot Springs, VA
- O December 10, 2025 Annual Meeting and Business Summit
- CAI National Conference Orlando, FL
- Did you check out the quarterly newsletter?
- Save the date for the Spring and Fall Coffee Talks -Thank you Sponsors!



If you are interested in hosting an event or joining the Events Committee, contact caiswva@yahoo.com



#### Platinum Sponsor









Brownstone Properties has been serving our clients property management needs since 1998. After expanding our Association Management division, we now manage over 80 associations. Our list of communities include some of the areas finest neighborhoods from Lynchburg, Forest, and Smith Mountain Lake!

We are proud of our CAI affiliation and our team is recognized as some of the best and most experienced managers in the nation holding CMCA, AMS, and PCAM designations.

#### brownstoneproperties.com

3720 Old Forest Road Lynchburg, VA 24501 434.385.1025

#### Platinum Sponsor



# CHADWICK WASHINGTON MORIARTY ELMORE & BUNN P.C.

Fairfax 3201 Jermantown Road Suite 600 Fairfax, VA 22030 703.352.1900

Attorneys at Law Proudly Representing Community Associations Throughout Virginia and in the District of Columbia. N.W. Suite 300 Washington, DC 20036 202.429.0690

District of Columbia 1250 Connecticut Ave.

- Effective, comprehensive legal counsel.
- Full litigation services.

Richmond 201 Concourse Boulevard Suite 101 Glen Allen, VA 23059 804.346.5400

> Salem 25 Library Square Salem, VA 24153 540.857.0600





Worry free: a state not often associated with capital reserves.

For over 30 years, Miller+Dodson Associates has been partnering with Community Association leaders to promote Financially Sustainable Communities. Our accurate and easy-to-understand Reserve Studies and practical Strategic Funding Plans provide you with the tools that you need to make informed and educated decisions. Our team of industry experts provides the technical support that you need to achieve your community's goals.



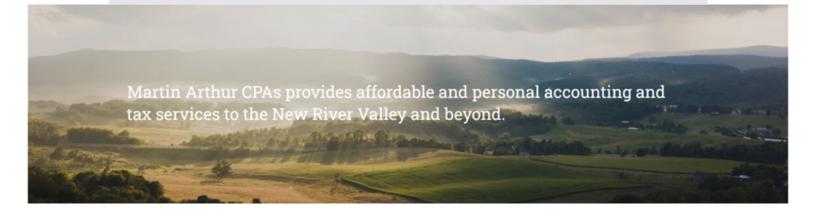
Contact Miller+Dodson Associates for a no-obligation quote:

**800.850.2835** 

millerdodson.com

#### Platinum Sponsor





#### **ASSOCIATION SERVICES:**

AUDITS
FINANCIAL REVIEWS
INCOME TAX PREPARATION

#### **CONTACT US:**

Joshua T. Arthur, CPA P.O. Box 6174 Christiansburg, VA 24068 540-381-2340 ext 3 (Phone) 540-381-2341 (Fax)

#### Gold Sponsor



#### **Beth Brittingham**

Vice President
Delaware, Maryland, Virginia & District of Columbia
(803) 543-9400
beth.e.brittingham@allianceassociationbank.com

allianceassociationbank.com

#### Stacy Dryer

Senior Managing Director East Region (843) 637-7181 sdyer@allianceassociationbank.com

Alliance Association Bank, a division of Western Alliance Bank. Member FDIC.





To our Chapter Sponsors
We can't do it without you!

#### Advertising and Article Sections Available!

#### **Sharing is caring: Looking for Article Submissions**

"We want YOU, our members and friends, to share your experience and expertise with our readers! We are always seeking new article ideas, submissions, and content for consideration in our quarterly newsletter. We welcome any ideas and input for articles that make our communities stronger, wiser, and equipped with the proper tools for success!"



#### Get down to business: Try Advertising

"Are you a business looking to open the doors to prospective customers and contacts in the community association Newsletter Content Policy industry? Do you desire to reach a captive audience that may be looking for services that your company offers? Advertise with us and we will help you get the job done."

For more any questions, interests, inquiries, information on availability, rates, and specifications send an email to caiswva@yahoo.com

#### **Newsletter Content Policy**

All submissions of announcements for publication in the SWVA CAI Chapter *Community Matters* newsletter are subject to the following guidelines:

- All subject matter must be related to industry related news such as education, certification, promotions, employment changes, Chapter related news, other important or unusual event news, member related news or similar.
- Announcements are only accepted by CAI affiliated community association volunteer leaders, managers, business partners and other industry related sources.
- Each announcement should not exceed 60 words.
- Announcements are to be submitted by the deadlines set for article submissions.
- Anonymous, second-hand or forwarded announcements will not be published.
- Publications are subject to space availability.
- SWVA CAI reserves the right to edit announcements.

- Announcements of activities must be within the past 3 months in order to be published.
- The views of authors expressed in articles appearing in the SWVA CAI Community Matters newsletter do not necessarily reflect the views of CAI.
- CAI assumes no responsibility for the statements and opinions of the contributors to this publication.
- The publisher is not engaged in rendering legal, accounting or other professional services.
- An acceptance of advertising does not constitute endorsement of the products or services offered.
- We reserve the right to reject any advertising copy.
- Submissions of articles and announcements are welcomed with the understanding that such material is subject to editing for content and for space limitations.
- References to a website, email addresses, telephone numbers, and similar may only be included in advertisements.

#### ADVERTISING RATE & SPACE RESERVATION FORM

Size	Width	Height	SWVA – Member Rate	SWVA – Non- Member Rate
1/16 Page	3 1/4"	3/4"	\$25.00	\$31.25
Business Card	3 1/2"	2"	\$50.00	\$62.50
1/8 Page	2 1/4"	3 1/2"	\$75.00	\$93.75
1/3 Page Square	5"	5"	\$100.00	\$125.00
1/3 Page Verti- cal	2 1/2"	10"	\$100.00	\$125.00
1/4 Page Verti- cal	3 1/2"	4"	\$87.50	\$109.50

Contact Name:		
Company Name:		
Address:		
Email:		
Phone:	Fax:	

Please forward your artwork in JPEG format.

If applicable, please send company logo in separate JPEG format.

Please make checks payable to: CAI SWVA and mail to P.O. Box 21391, Roanoke, VA 24018

Send AD Copy to: caiswva@yahoo.com

Terms and Conditions: The SWVA Chapter of CAI reserves the right to reject any ad that does not meet the publication's standards. We assume no responsibility for lost or damaged copy or artwork. Ad copy and payment must be received by the deadline date to guarantee inclusion. Payment is due with your ad space reservation form sent to the Chapter office above. Location of ads within the newsletter are subject to space limitations.

## CAI—SOUTHWEST VIRGINIA CHAPTER 2025 BOARD OF DIRECTORS & CED

Marsha Bryant CMCA, AMS

Director

Brownstone Properties, Inc.

434-771-6013

hsnead@brownstoneproperties.com

Ginny Peeples, PCAM, CMCA, AMS

President Elect

Townside Community Management

540-552-4000

ginny@townside.com

**Dawn Martin** 

President

Click2Bind Insurance

434-200-8990

dawn@click2bind.com

Joshua T Arthur CPA®

Treasurer

Martin Arthur CPAs

540-381-2340 ext 3

jarthur@martinarthur.cpa

Kelly Drinkard, CMCA®, AMS®

Secretary

Perrow Management Corp.

540-525-9589

kelly@perrowcorp.com

Jessie Coleman

Director

Sleepy Oak Park POA, Inc.

**Debra Kiraly** 

Director

Runaway Bay

Michael Sottolano, Esq.

Director

Chadwick, Washington, Moriarty, Elmore & Bunn PC

703-352-1900

msottolano@chadwickwashington.com

**Ginny Peeples** 

Chapter Executive Director

Central Virginia Chapter Executive Director

caiswva@yahoo.com