

PAN AMERICAN INCENTIVE TOUR 2027

泛美獎勵旅遊 2027

Date 日期

April 25 – April 29, 2027 (4 Nights / 5 Days)
2027年4月25日至4月29日 (5日4夜)

Venue 地點

Vienna, Austria 奧地利維也納



Qualification Period 合資格時段

January 1 – December 31, 2026
2026年1月1日至12月31日

Qualification 資格

Target Groups 對象	Requirements 要求資格			
Producer General Agency (PGA) 生產總代理	Double 雙人房			\$900,000
Producers / Agents 代理	Double 雙人房			\$173,000
First Year New Agents Only: Minimum prorated 6-month production 僅限第一年的新代理：至少按比例分配6個月的銷售額	Double 雙人房	Full year 全年		\$173,000
		11 mo. 11個月		\$158,500
		10 mo. 10個月		\$144,000
		9 mo. 9個月		\$130,000
		8 mo. 8個月		\$115,000
		7 mo. 7個月		\$100,000
		6 mo. 6個月		\$86,500

*Additional Requirements 額外要求：

- Minimum number of NEW lives 新人壽保單最少數量：5
- 90% persistency for business paid during the qualification period 合資格送交期內的保單持續性為90%
- Universal Life increases and policy exchanges: Credit will be given only towards the increase in total gross annualized target premium 萬能壽險增加保額和更換保單：淨目標保費僅計入增加的部分
- 100% credit of the total gross annualized target premium on new sales 新保單淨目標保費的100%
- 4% credit on UL and IUL excess premium 萬能壽險 (UL) 和指數型萬能壽險 (IUL) 額外保費的4%

Terms and Conditions 條款及細則

- All qualifiers must be under contract with Pan-American Life or any of its subsidiaries. 合資格者必需與泛美公司或其從屬公司締結代理合約。
- Awards may not be transferred or substituted. Qualifiers cannot receive cash payments in lieu of attendance. 獎勵不得轉讓、更換或兌換現金。
- The schedule is subject to change. In case of any dispute, Pan-American Life Insurance Group (“PALIG”) reserves full discretion in the final decision. 行程或作調整。如有任何爭議，泛美人壽保險集團(「泛美」)保留最終決定權。