

# PAN AMERICAN INCENTIVE TOUR 2027

## 泛美奖励旅游 2027

### Date 日期

April 25 – April 29, 2027 (4 Nights / 5 Days)  
2027年4月25日至4月29日 (5日4夜)

### Venue 地点

Vienna, Austria 奥地利维也纳



### Qualification Period 合资格时段

January 1 – December 31, 2026  
2026年1月1日至12月31日

### Qualification 资格

Target Groups 对象	Requirements 要求资格		
Producer General Agency (PGA) 生产总代理	Double 双人房		\$900,000
Producers / Agents 代理	Double 双人房		\$173,000
First Year New Agents Only: Minimum prorated 6-month production 仅限第一年的新代理：至少按比例分配6个月的销售额	Double 双人房	Full year 全年	\$173,000
		11 mo. 11个月	\$158,500
		10 mo. 10个月	\$144,000
		9 mo. 9个月	\$130,000
		8 mo. 8个月	\$115,000
		7 mo. 7个月	\$100,000
		6 mo. 6个月	\$86,500

### \*Additional Requirements 额外要求：

- Minimum number of NEW lives 新人寿保单最少数量：5
- 90% persistency for business paid during the qualification period 合资格送交期内的保单持续性为90%
- Universal Life increases and policy exchanges: Credit will be given only towards the increase in total gross annualized target premium 万能寿险增加保额和更换保单：净目标保费仅计入增加的部分
- 100% credit of the total gross annualized target premium on new sales 新保单净目标保费的100%
- 4% credit on UL and IUL excess premium 万能寿险 (UL) 和指数型万能寿险 (IUL) 额外保费的4%

### Terms and Conditions 条款及细则

- All qualifiers must be under contract with Pan-American Life or any of its subsidiaries. 合资格者必需与泛美公司或其从属公司缔结代理合约。
- Awards may not be transferred or substituted. Qualifiers cannot receive cash payments in lieu of attendance. 奖励不得转让、更换或兑换现金。
- The schedule is subject to change. In case of any dispute, Pan-American Life Insurance Group (“PALIG”) reserves full discretion in the final decision. 行程或作调整。如有任何争议，泛美人寿保险集团(「泛美」)保留最终决定权。