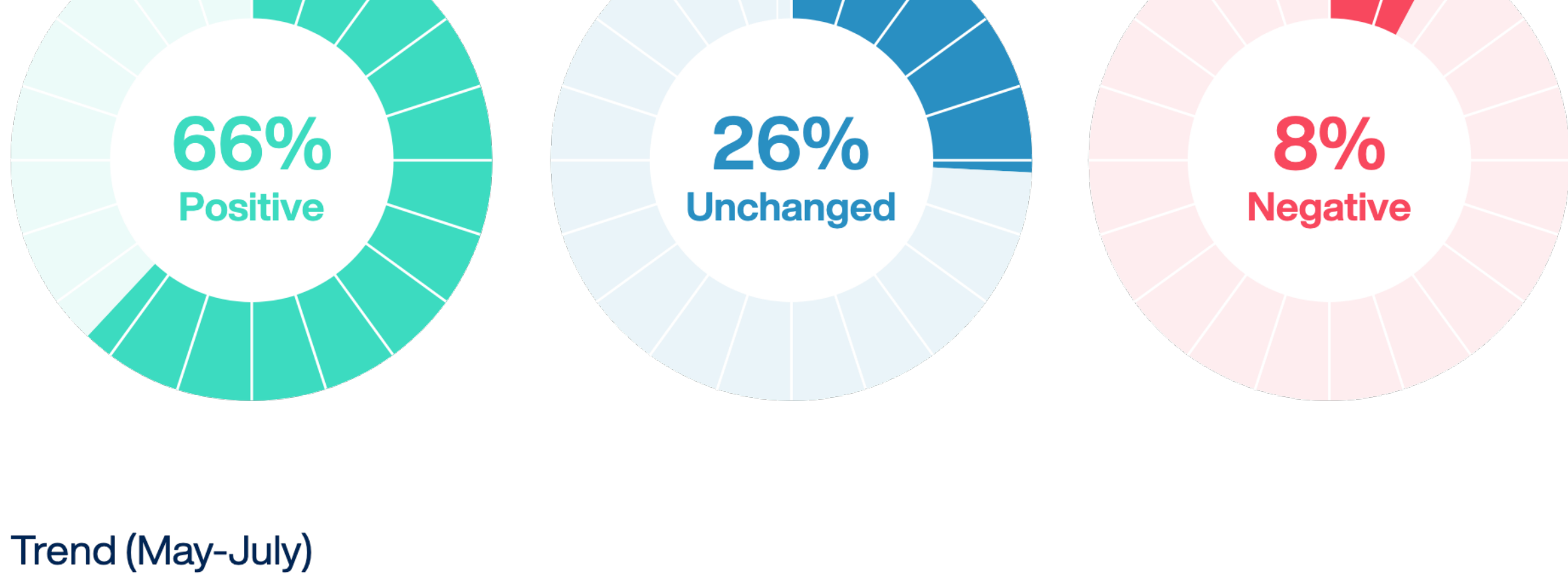


# What drives dealers

July 2024

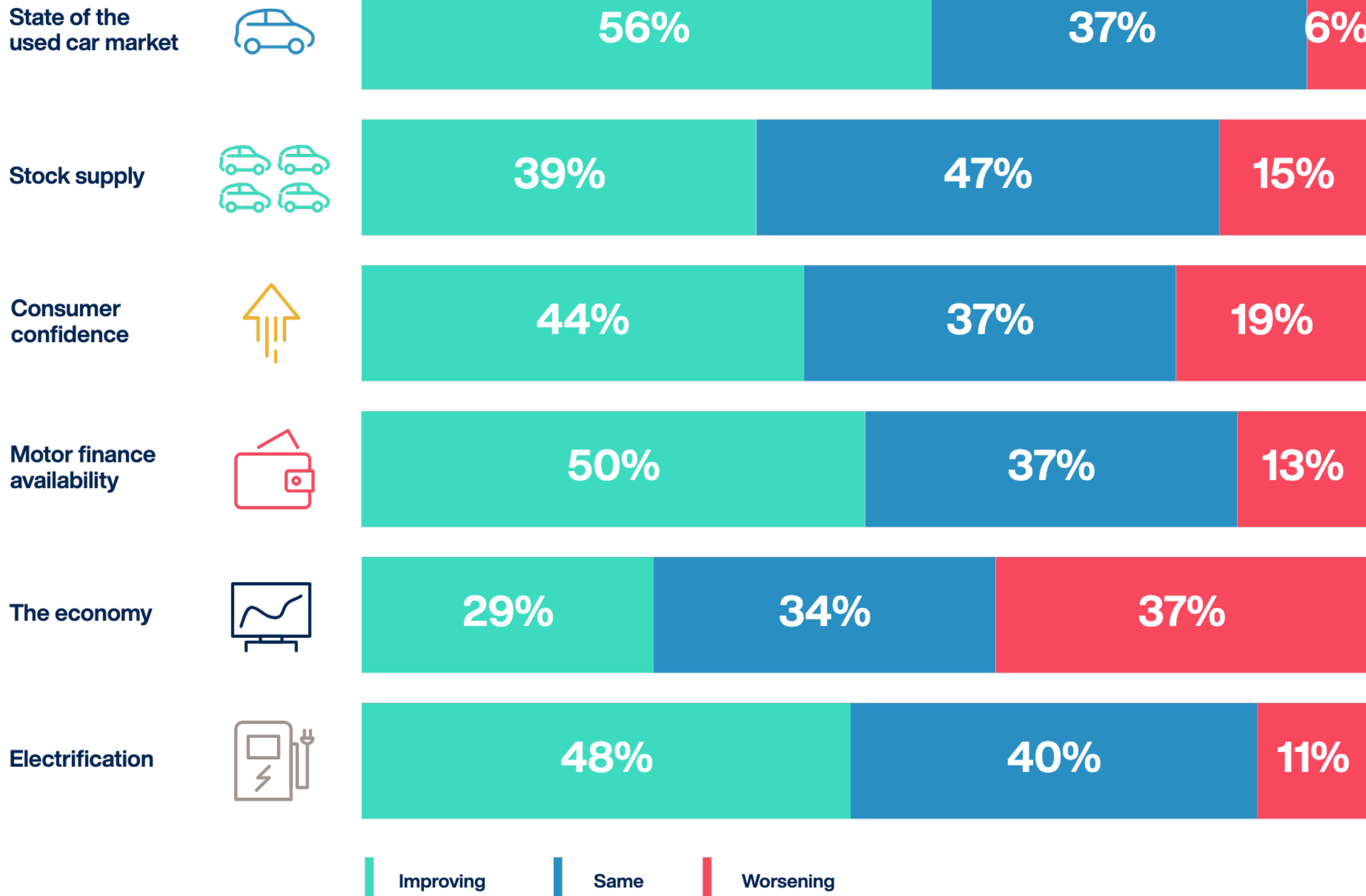
Q1 > Do you feel more positive or negative about the used car market than last month?



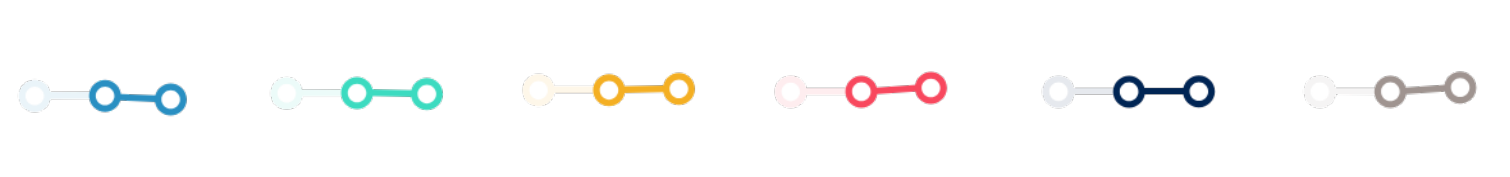
Trend (May-July)



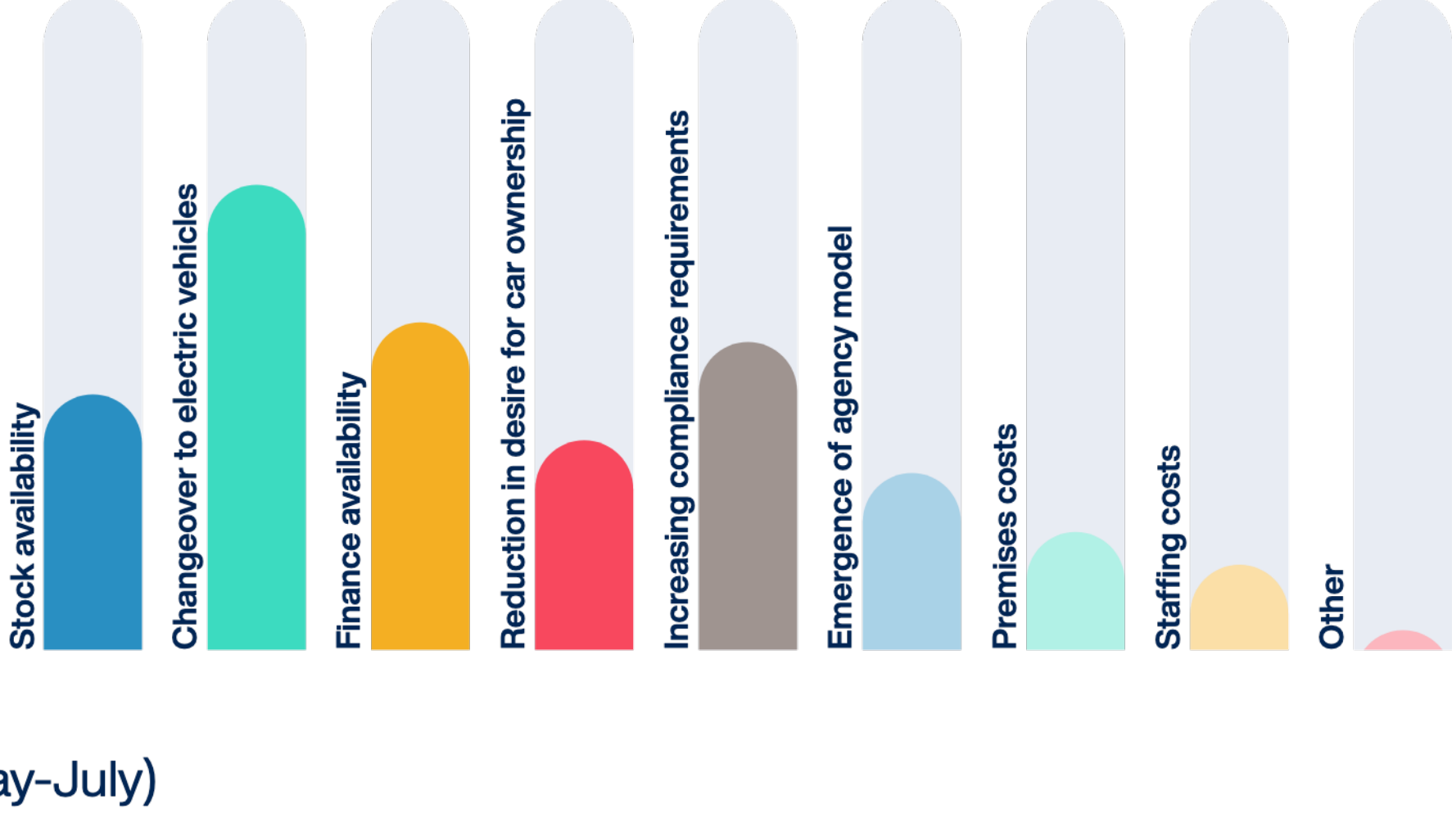
Q2 > How do you feel about the following factors compared to last month?



Trend (May-July)



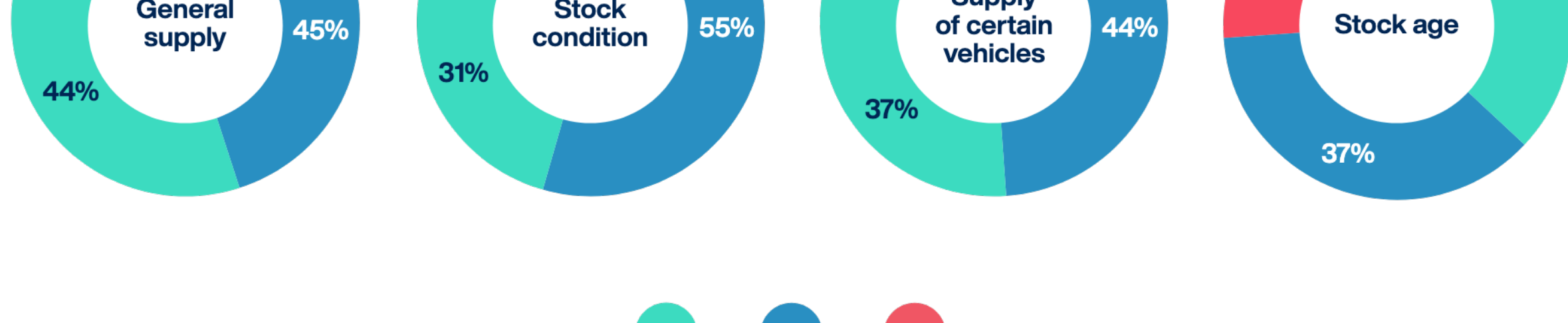
Q3 > What do you see as the biggest challenge(s) for your future retailing of used cars?



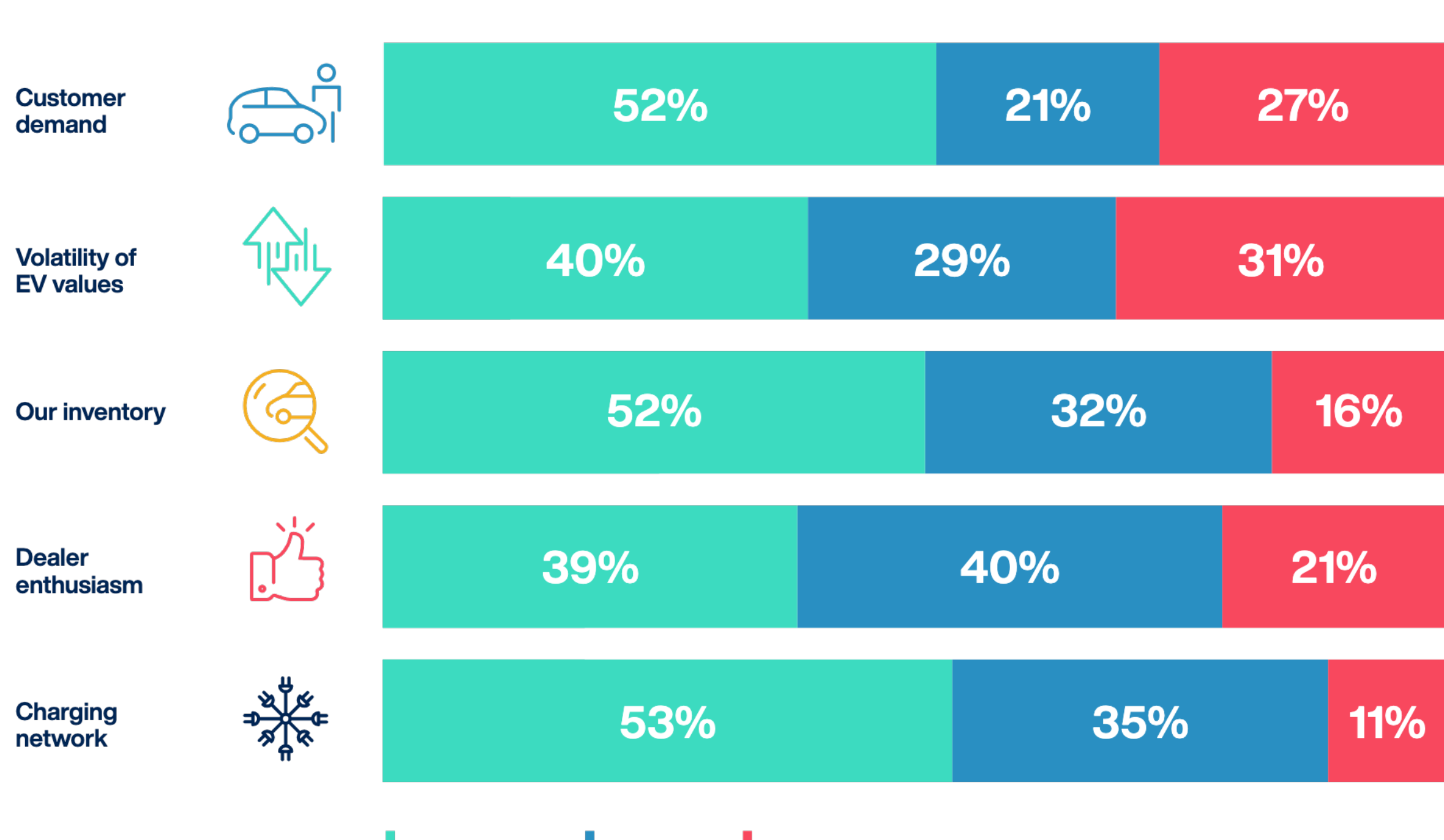
Trend (May-July)



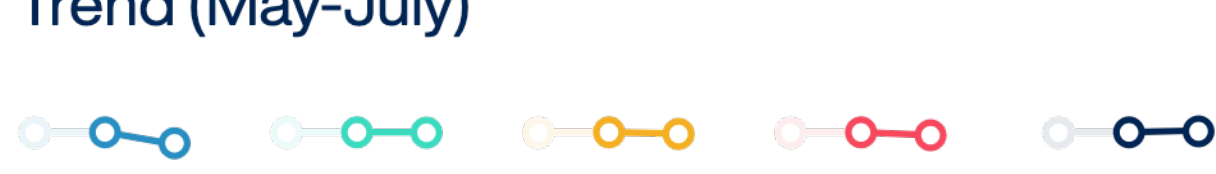
Q4 > What is your current experience of stock supply? (choose any)



Q5 > What is your attitude to retailing EVs this month? (choose as any)



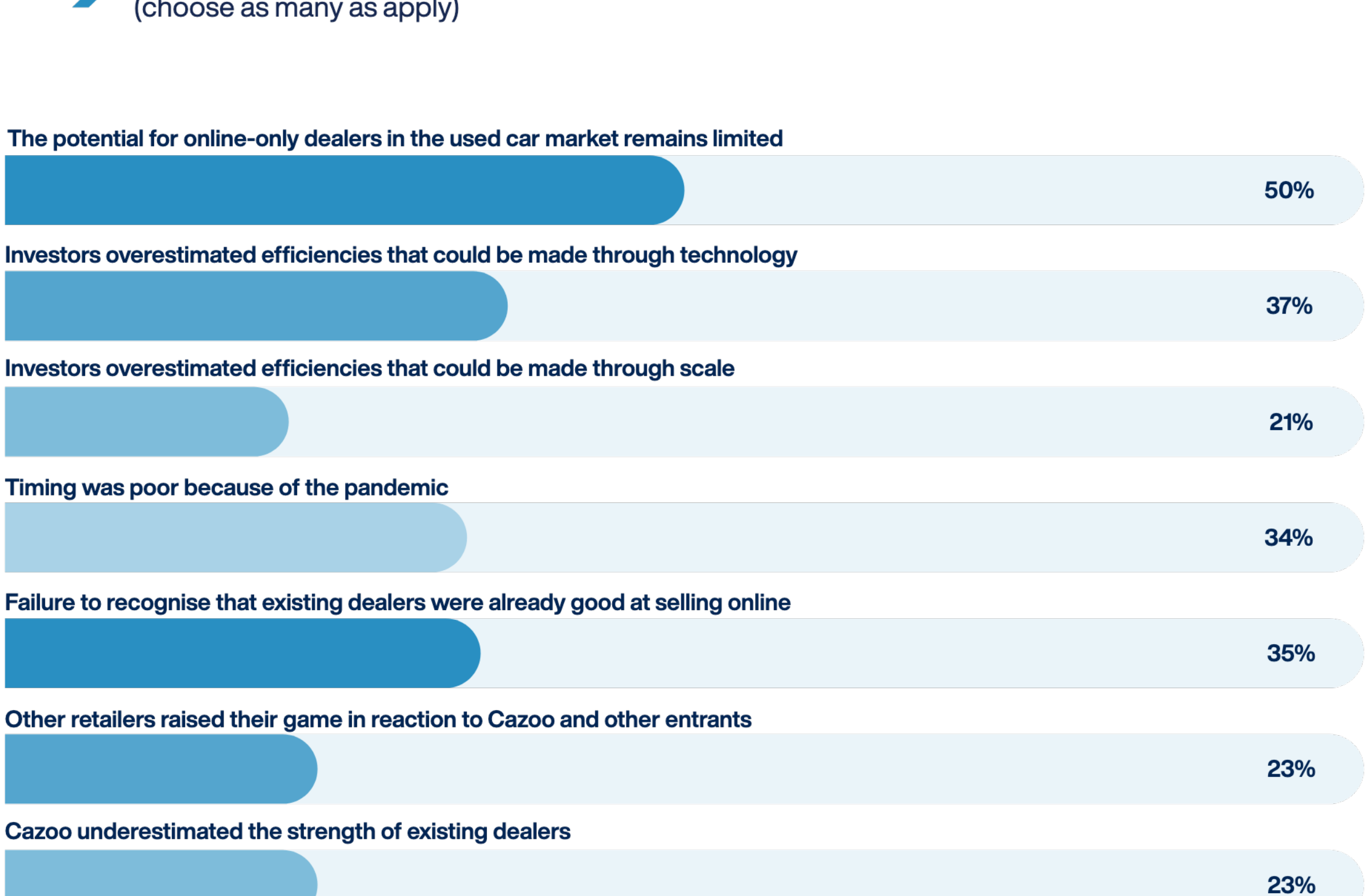
Trend (May-July)



## Topical Questions

### Cazoo failure

Q6 > What factors do you feel were behind the failure of Cazoo? (choose as many as apply)



### EV funding support

Q6 > As we approach the halfway mark in 2024, what do you think are the prospects for the second half of the year in the used car market?

