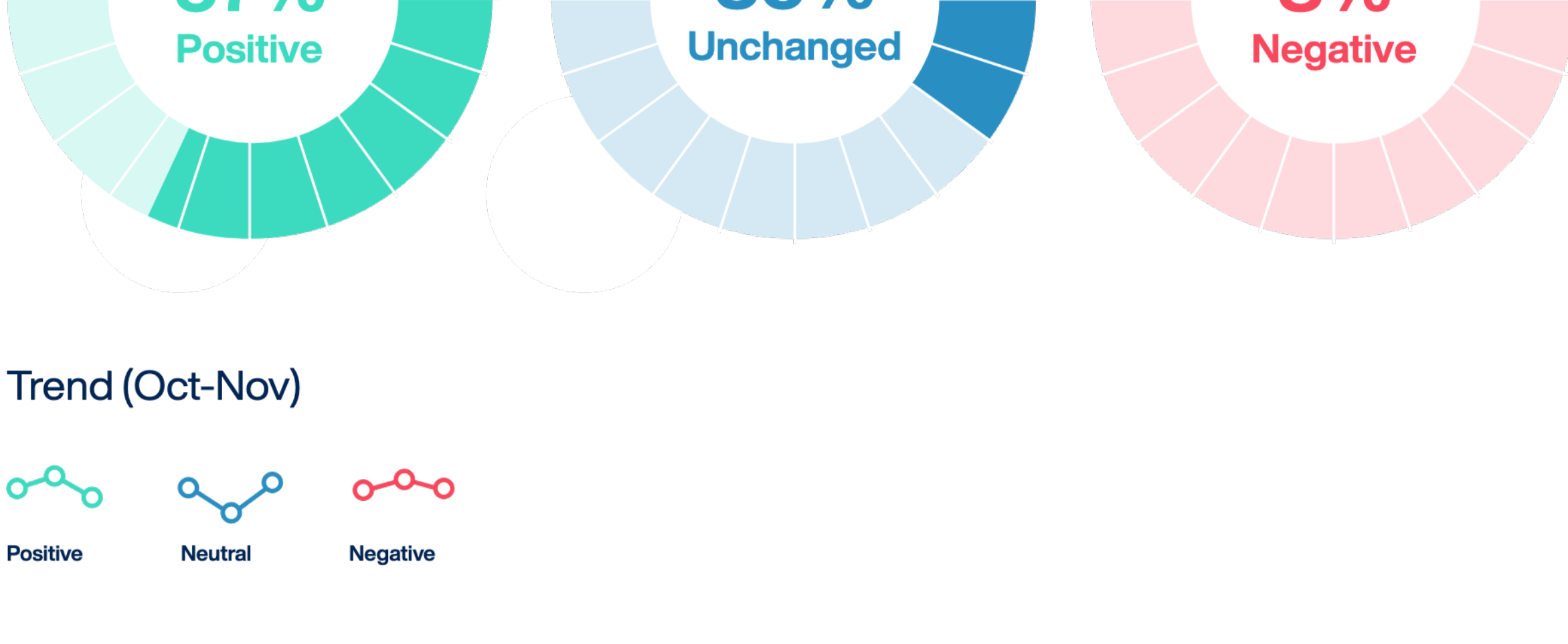


# What drives dealers

November 2024

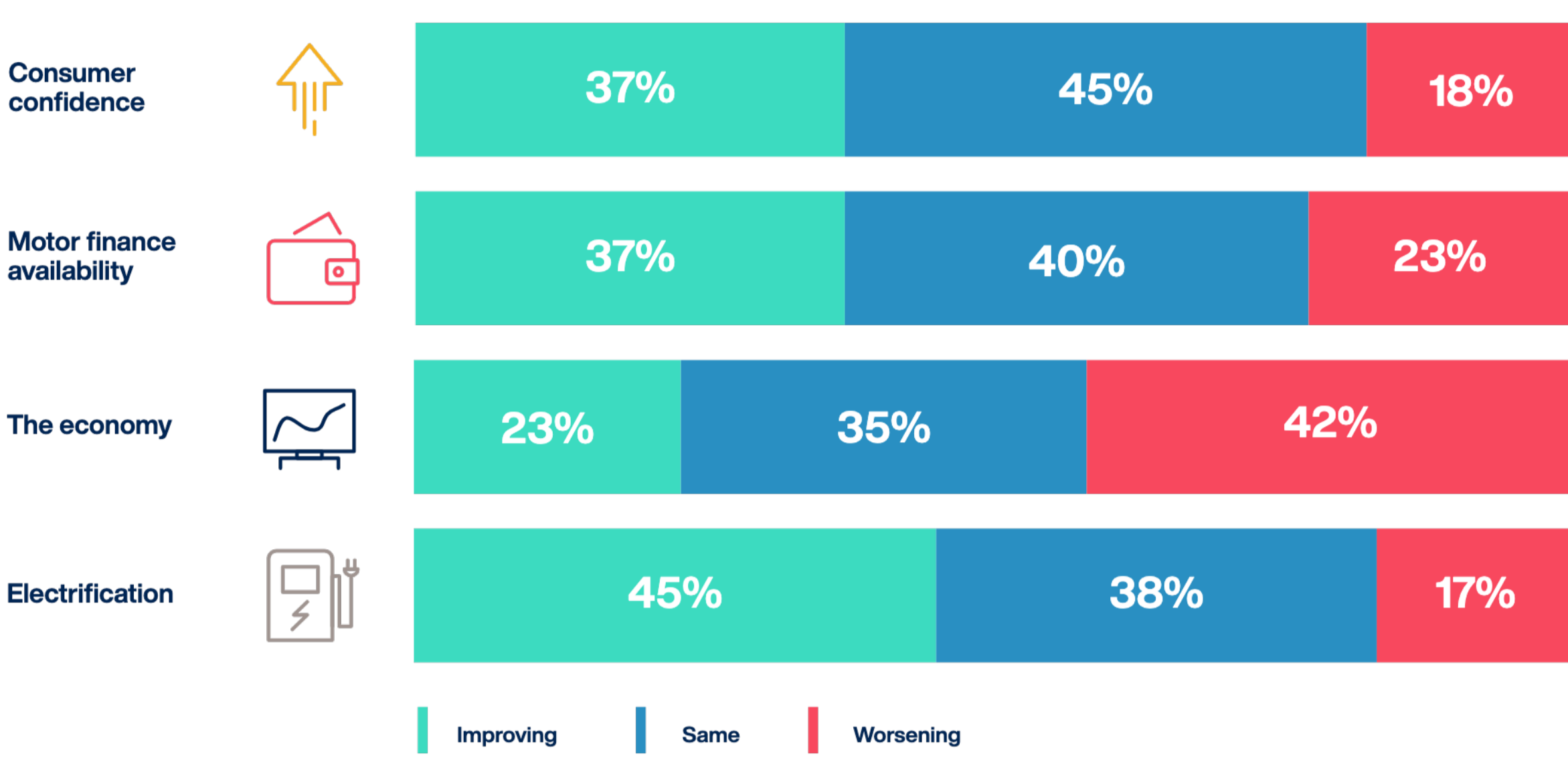
## Q1 > Do you feel more positive or negative about the used car market than last month?



Trend (Oct-Nov)



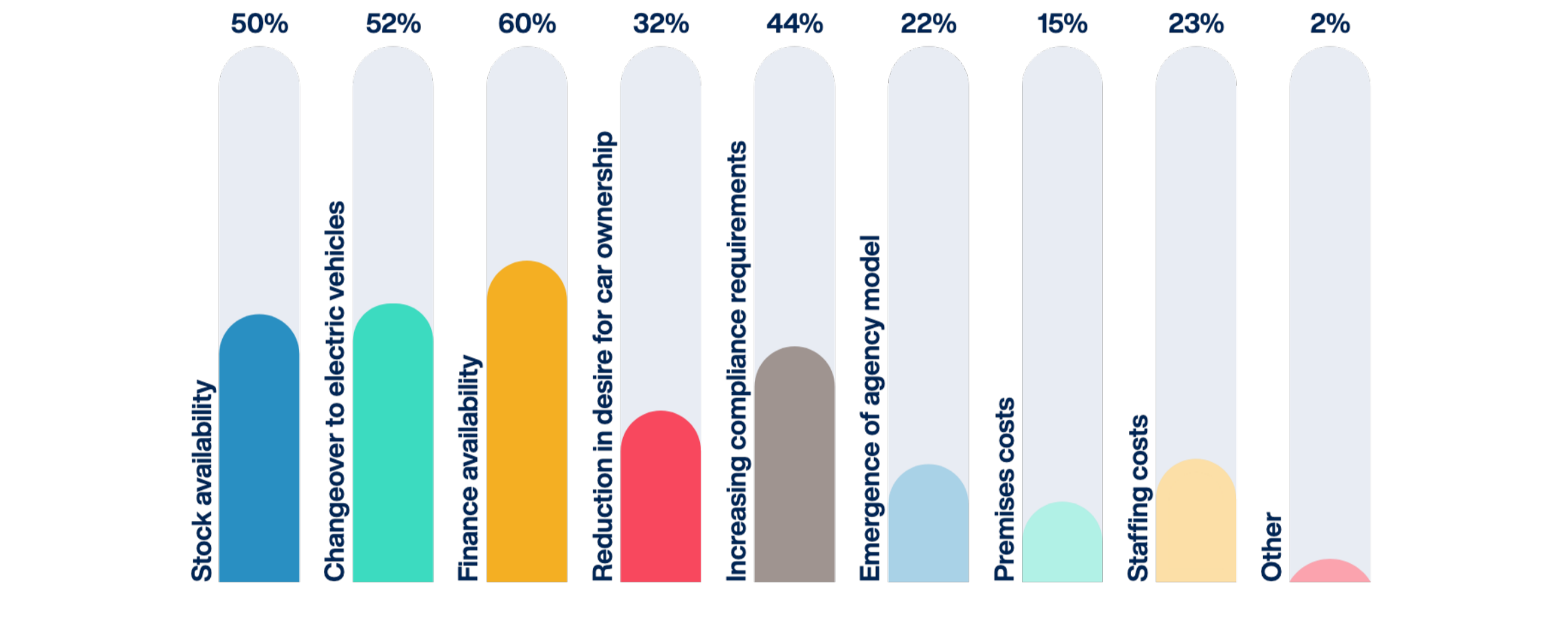
## Q2 > How do you feel about the following factors compared to last month?



Trend (Oct-Nov)



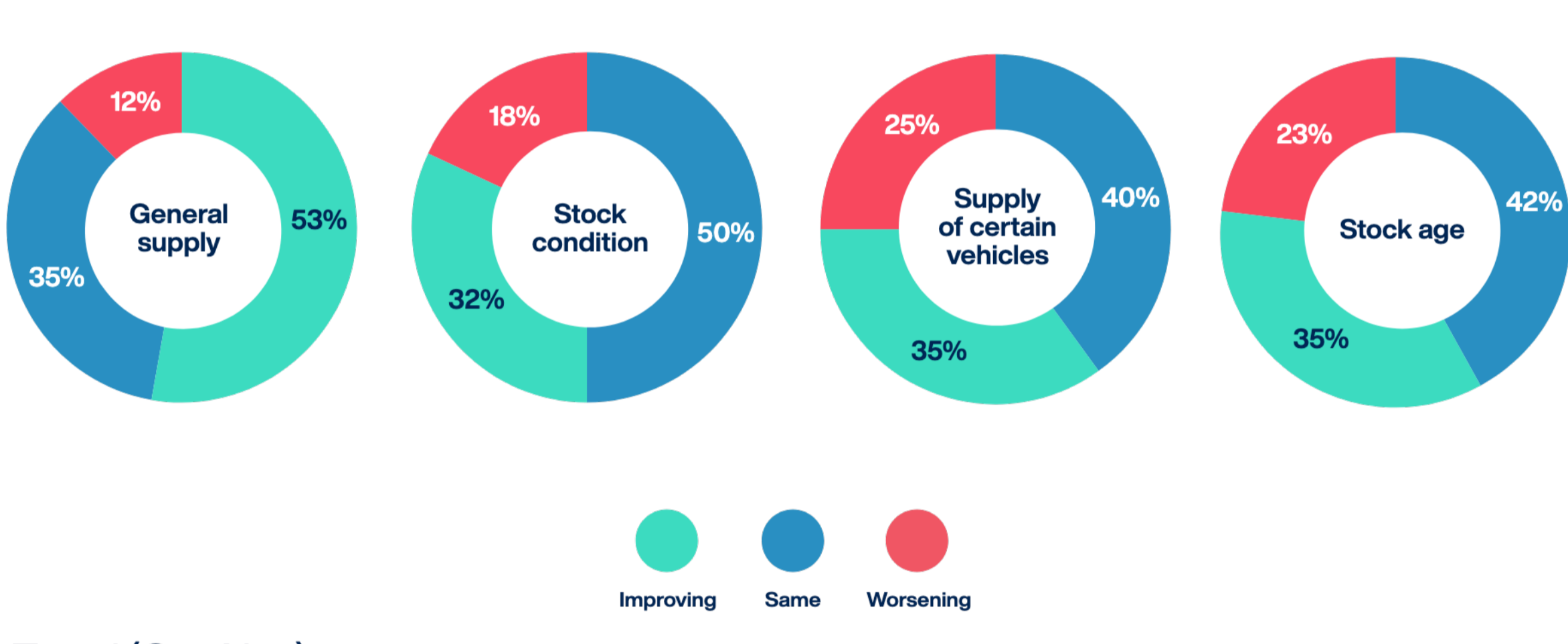
## Q3 > What do you see as the biggest challenge(s) for your future retailing of used cars?



Trend (Oct-Nov)



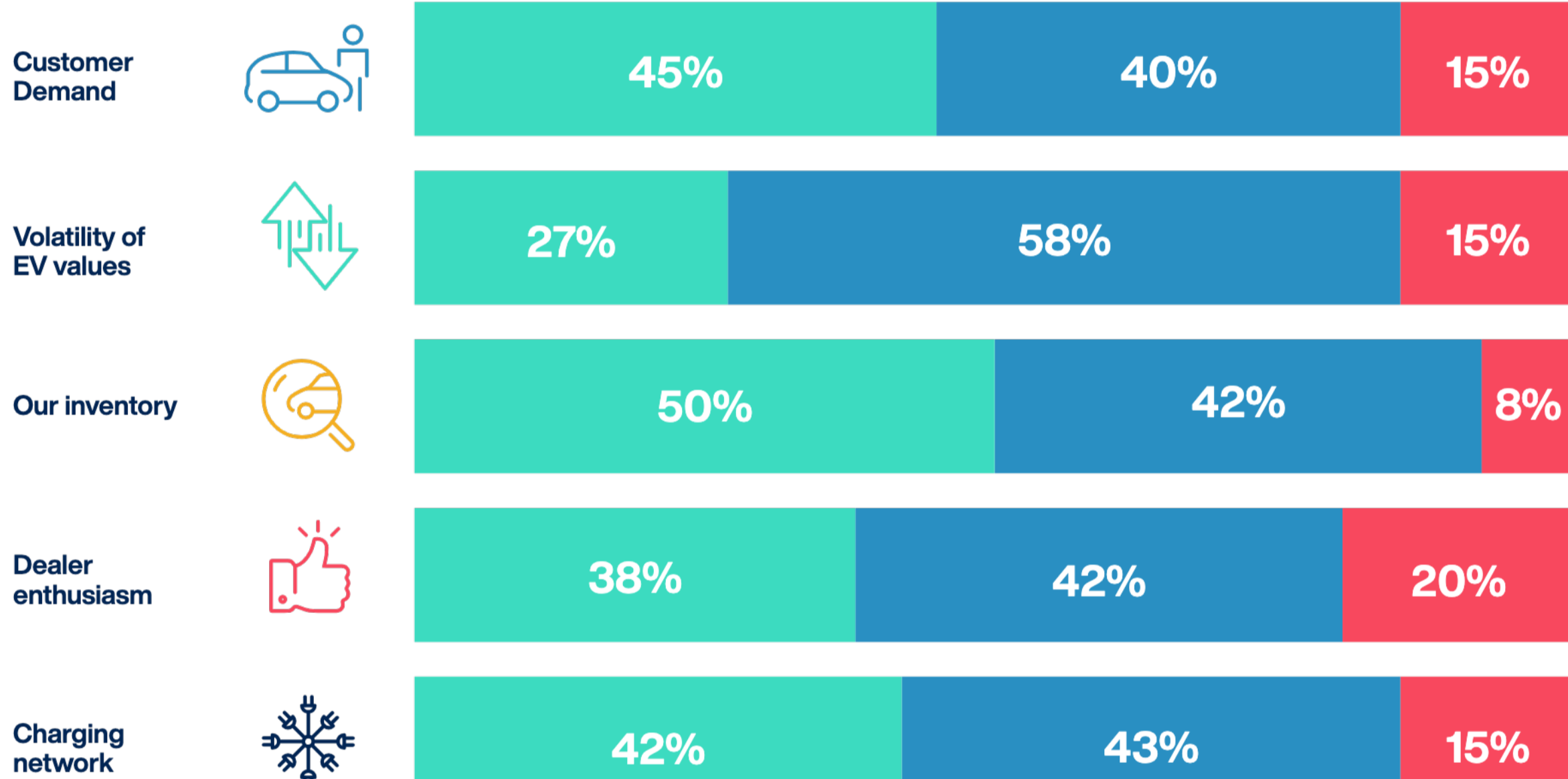
## Q4 > What is your current experience of stock supply? (choose any)



Trend (Oct-Nov)



## Q5 > What is your attitude to retailing EVs this month? (choose as any)

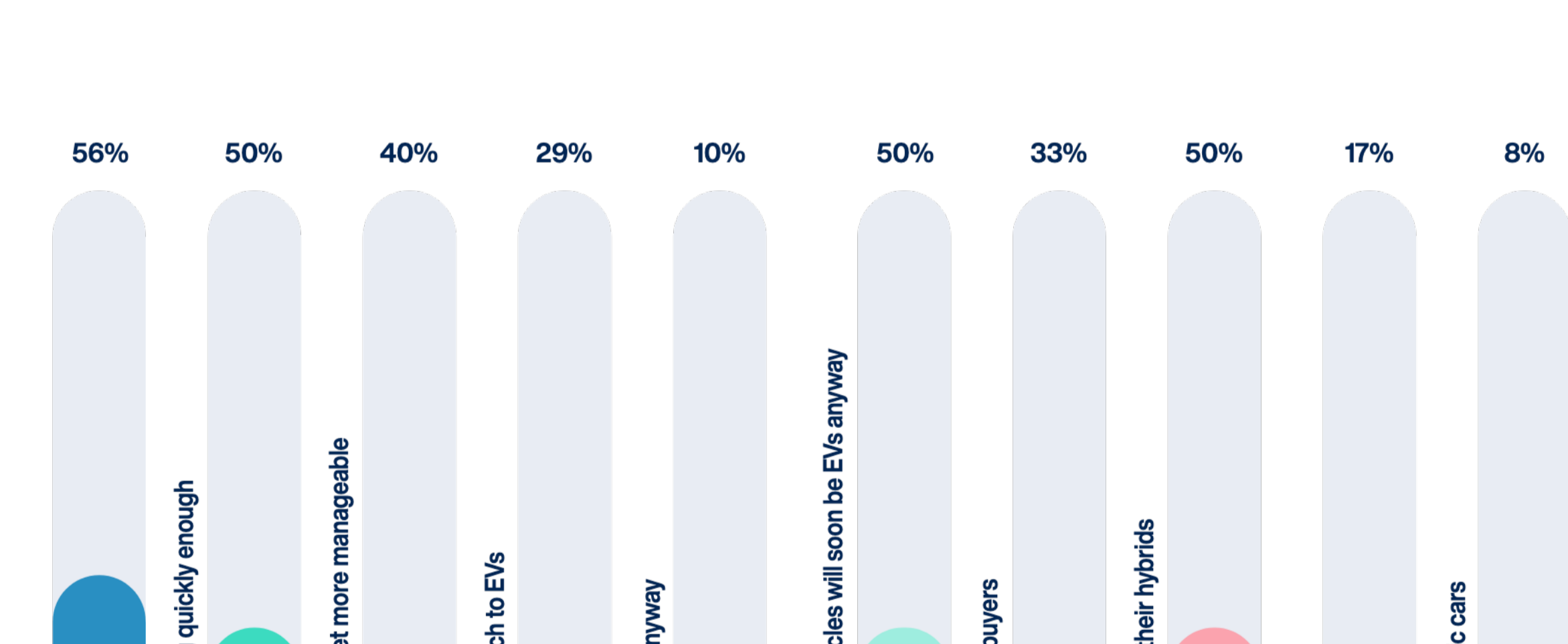
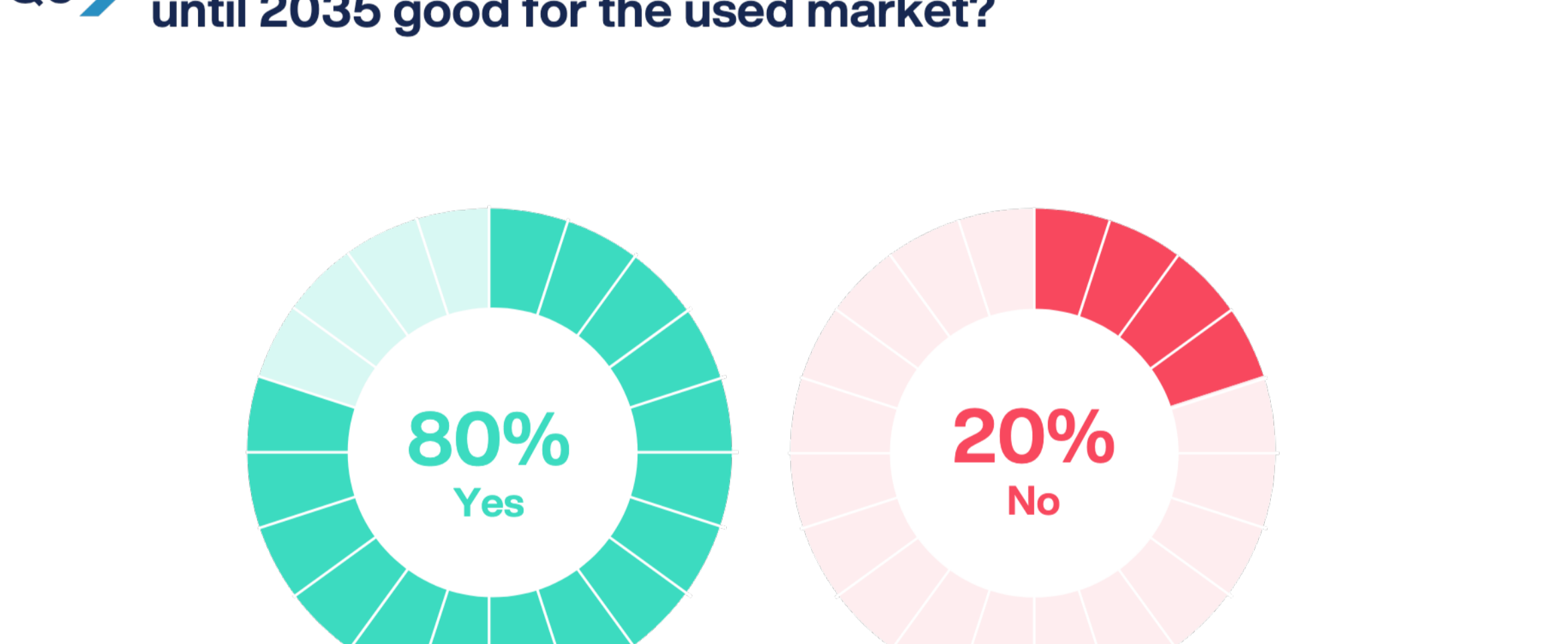


Trend (Oct-Nov)



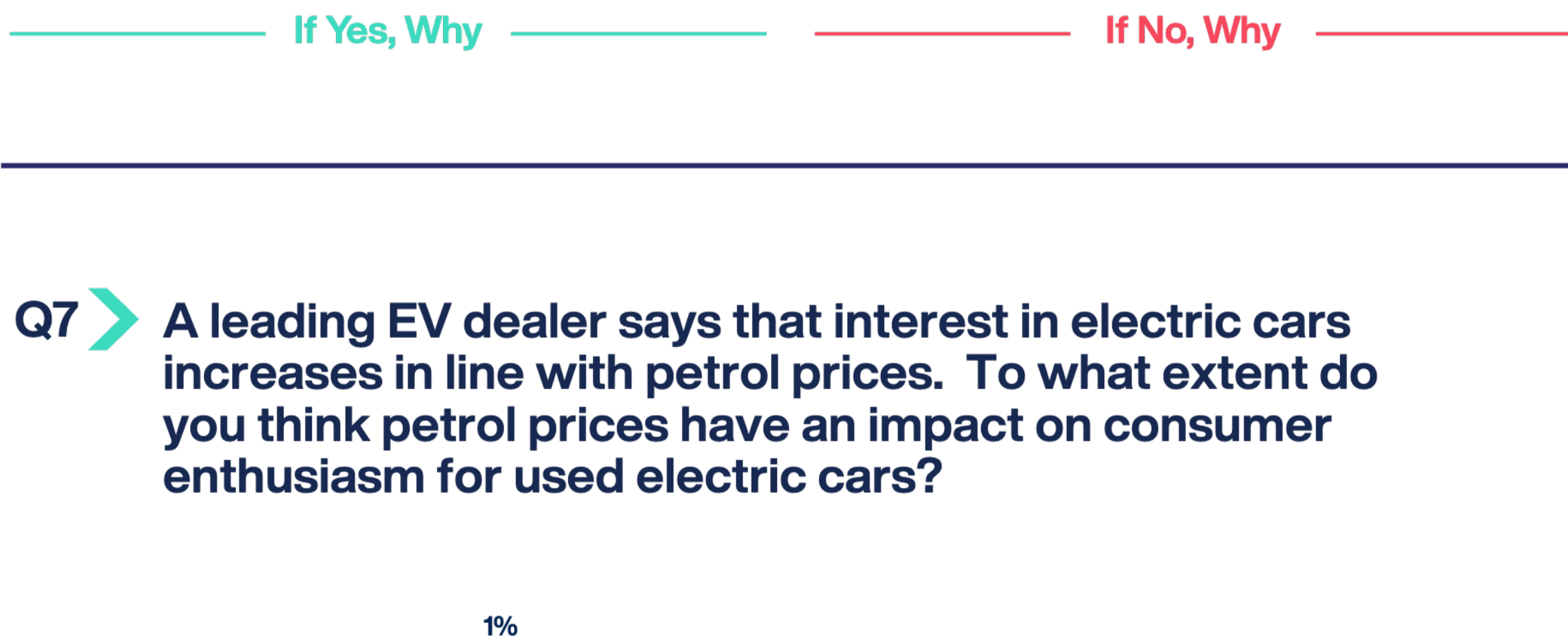
## Topical Questions

### Q6 > Is the government decision to allow hybrid new car sales until 2035 good for the used market?



Legend: If Yes, Why (Green); If No, Why (Red)

### Q7 > A leading EV dealer says that interest in electric cars increases in line with petrol prices. To what extent do you think petrol prices have an impact on consumer enthusiasm for used electric cars?



### Which of these statements do you agree with? (choose as many as apply)

