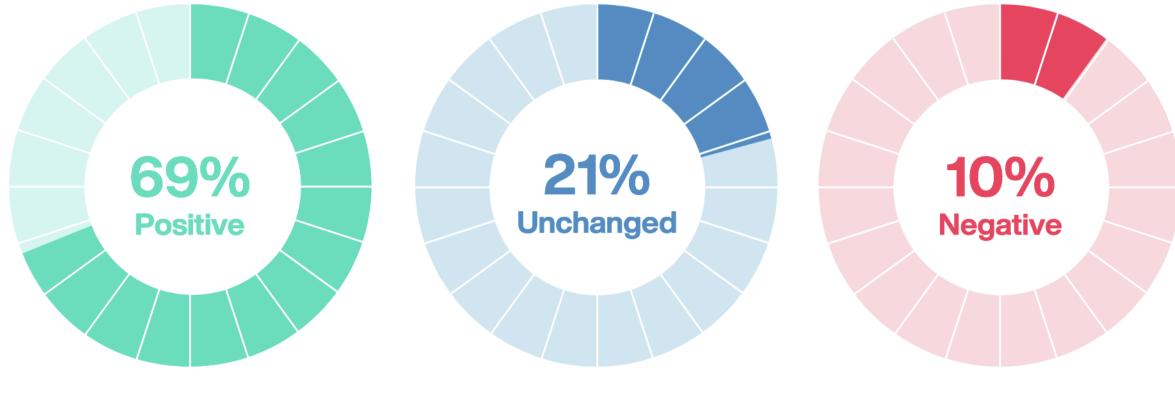


March 2025

Do you feel more positive or negative about the used car market than last month?



Trend (Jan-Mar)



Positive

Market

Stock

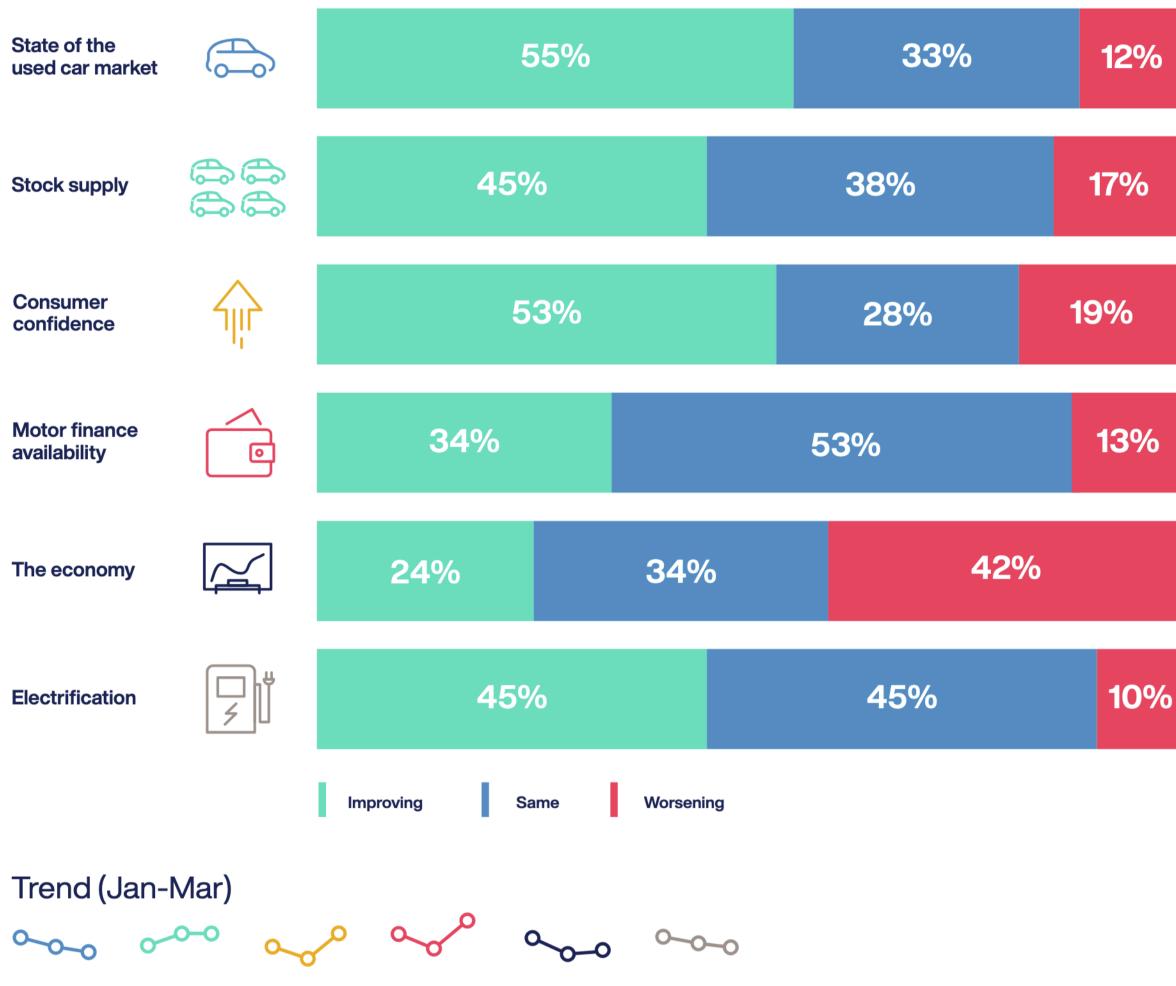






compared to last month?

How do you feel about the following factors



Economy

What do you see as the biggest challenge(s) for your

31%

Electrification

22%

36%

29%

28%

9%

43%

Stock age

28%

48%

38%

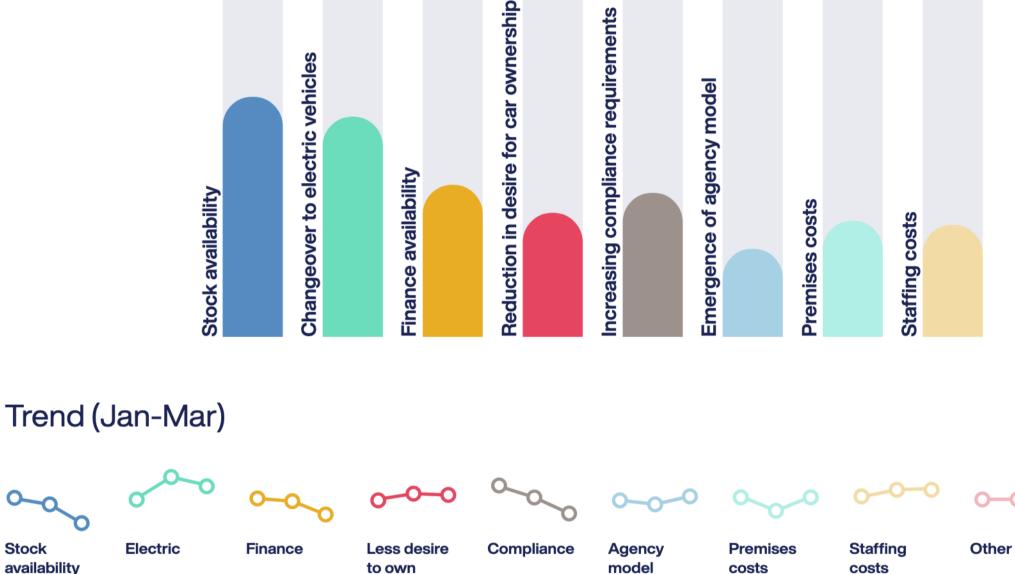
Confidence

60%

Finance

future retailing of used cars?

55%



16%

Demand

Volatility of

EV values

General

supply

41%

Stock

availability



54%

17%

55%

Supply

of certain

vehicles

43%

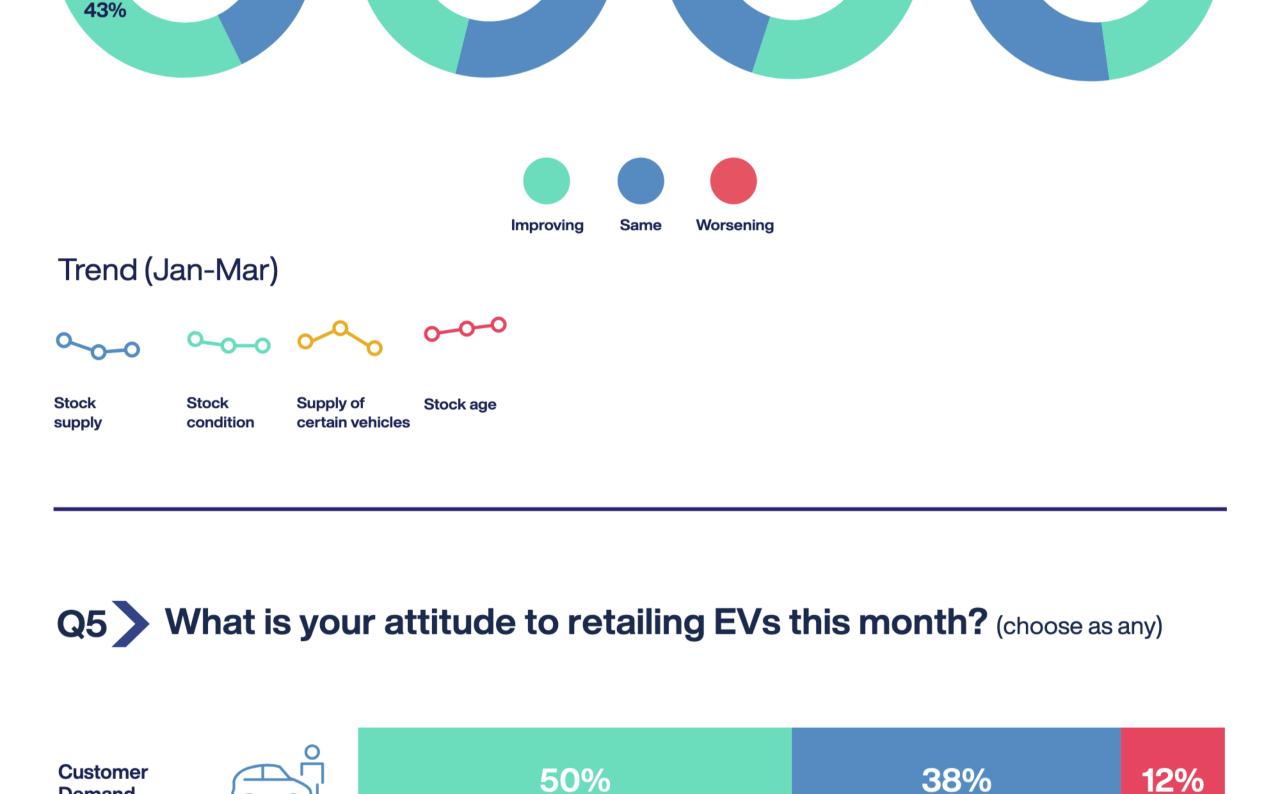
28%

10%

36%

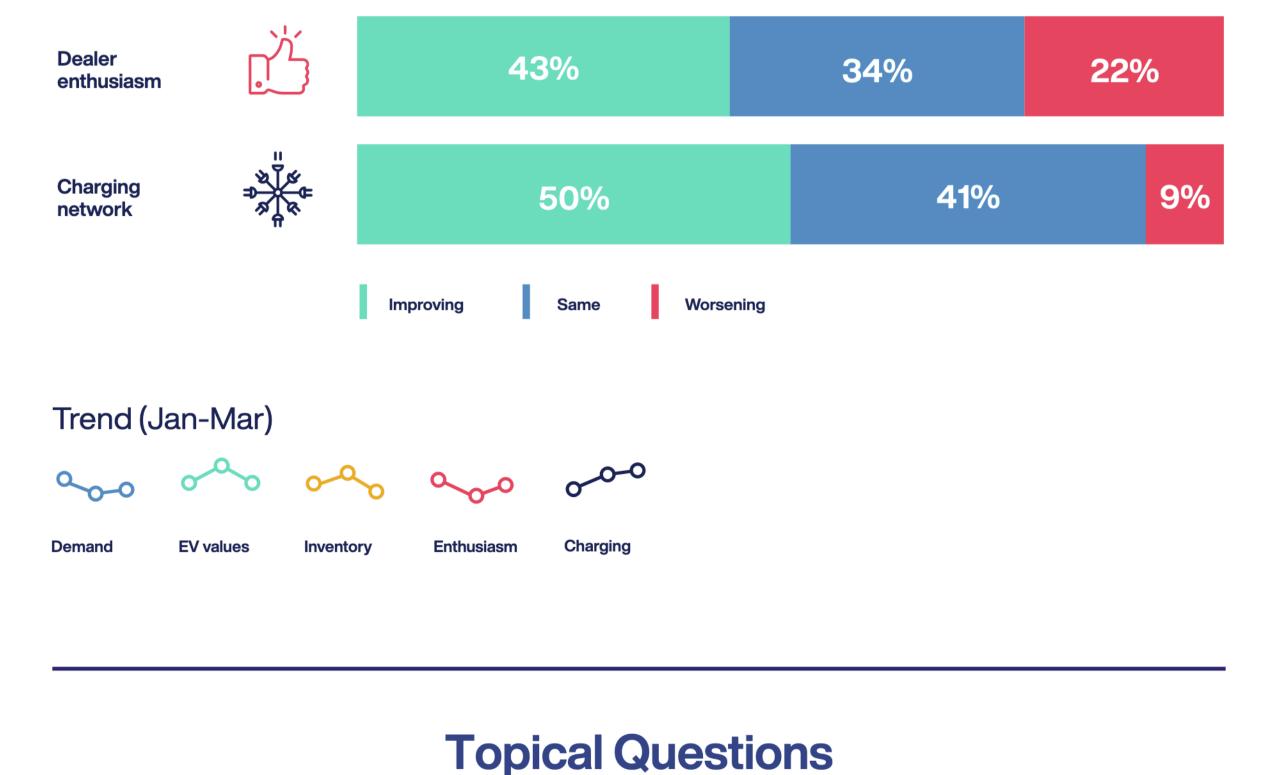
Stock

condition



52% 10% 38% **Our inventory**

29%



Q7 > Are retro electric cars like the Renault 5, Volkswagen

Combi and Fiat 500 an easier sell to customers because

of their familiarity? (choose as many as apply) Reintroducing an older, familiar model creates interest in electric cars

