



WOODFORD

# Our Capabilities

# Who we are

Established in 1993

Delivery of Mechanical, Electrical and Public Health projects

Energy Centres, infrastructure and fit out work

Residential, commercial, retail, leisure and hotel projects

Helping our clients build not just homes, but entire communities





# Company Growth



# Directors and new Business Contacts

Roy Alderslade  
Chairman



Steve Abbott  
Managing  
Director



Mark Kench  
Commercial  
Director



Habib Choudhry  
Operations Director



Sheaun Carpenter  
Operations Director  
- Services



Tracy Wood  
Financial  
Director



Sharon Wood  
People  
Xperience  
Director



Michael Hexter  
Head of Pre-  
Construction



# Our Clients

Providing a seamless first class service to all our customers, embracing innovation and progressing towards carbon zero without compromise.

## Projects



## Services



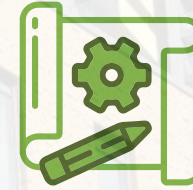
# Projects



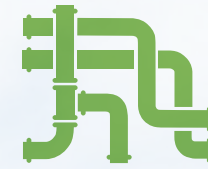
Energy Centres



Infrastructure



Fit Out



Mechanical, Electrical  
& Plumbing (MEP)

Our disciplines include:

- Developing sustainable and optimised energy centres
- Reactive response
- High quality fit out
- Designing and installing MEP systems



# Facilities Management



Planned  
Preventative  
Maintenance (PPM)



Reactive



Projects



Comprehensive  
Call-Out  
Service

Our disciplines include:

- Planned preventative maintenance (PPM)
- Reactive response
- Projects across a range of sectors
- Comprehensive 24-hour call-out service

# Aftercare & MEP Maintenance



Dedicated MEP  
Aftercare Team



Bespoke  
Maintenance  
Plans



Energy Centre  
Health Checks



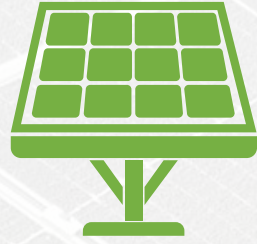
Site Surveys and  
Validation Reports

Our disciplines include:

- Dedicated MEP aftercare team
- Bespoke maintenance plans
- Energy Centre health checks
- Site Surveys and validation reports
- Full MEP maintenance services



# Renewables & SmartTECH



Solar PV



Smart MEP



Intelligent  
Lighting

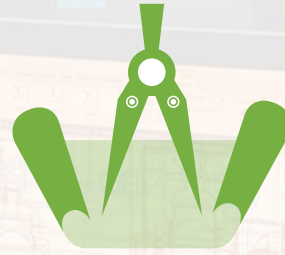


Heat Pumps &  
Hybrid Solutions

Technologies we offer include:

- Solar PV
- Smart MEP
- Intelligent Lighting
- Heat Pumps and hybrid systems

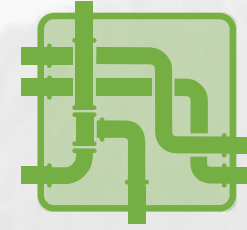
# Design, MMC & BIM



Design & Build



BIM



MMC

Our disciplines include:

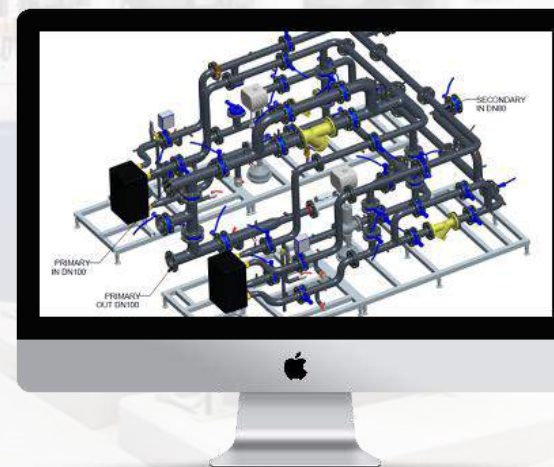
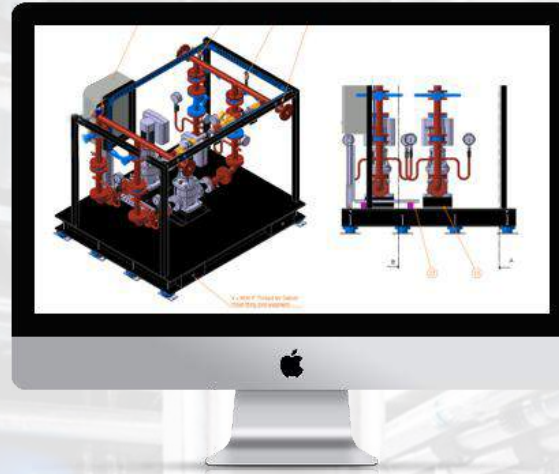
- Full range of MEP design and building services – PCSA
- Working with clients on Golden Thread and The Building Safety Act



# Prefabrication

Technologies we offer include:

- Packaged plant rooms
- Substations
- Utility cupboards/panels





## Health & Safety

- In-House safety, health, environment and quality (SHEQ) team
- Site audits and reports
- Pictorial RAMS



## Quality Management System

- Quality Control
- Technical Bulletins
- Good Practices
- In-House Quality Manager
- In-House Technical Team





Health & Safety

Plan Radar

Plan Radar is our automated system that allows us to manage documentation, communication, tasks and defect management through a simple application

- Document Management
- Scheduling
- Plan and BIM Models
- Reporting and Insights
- Certification



## Continually improving our approach



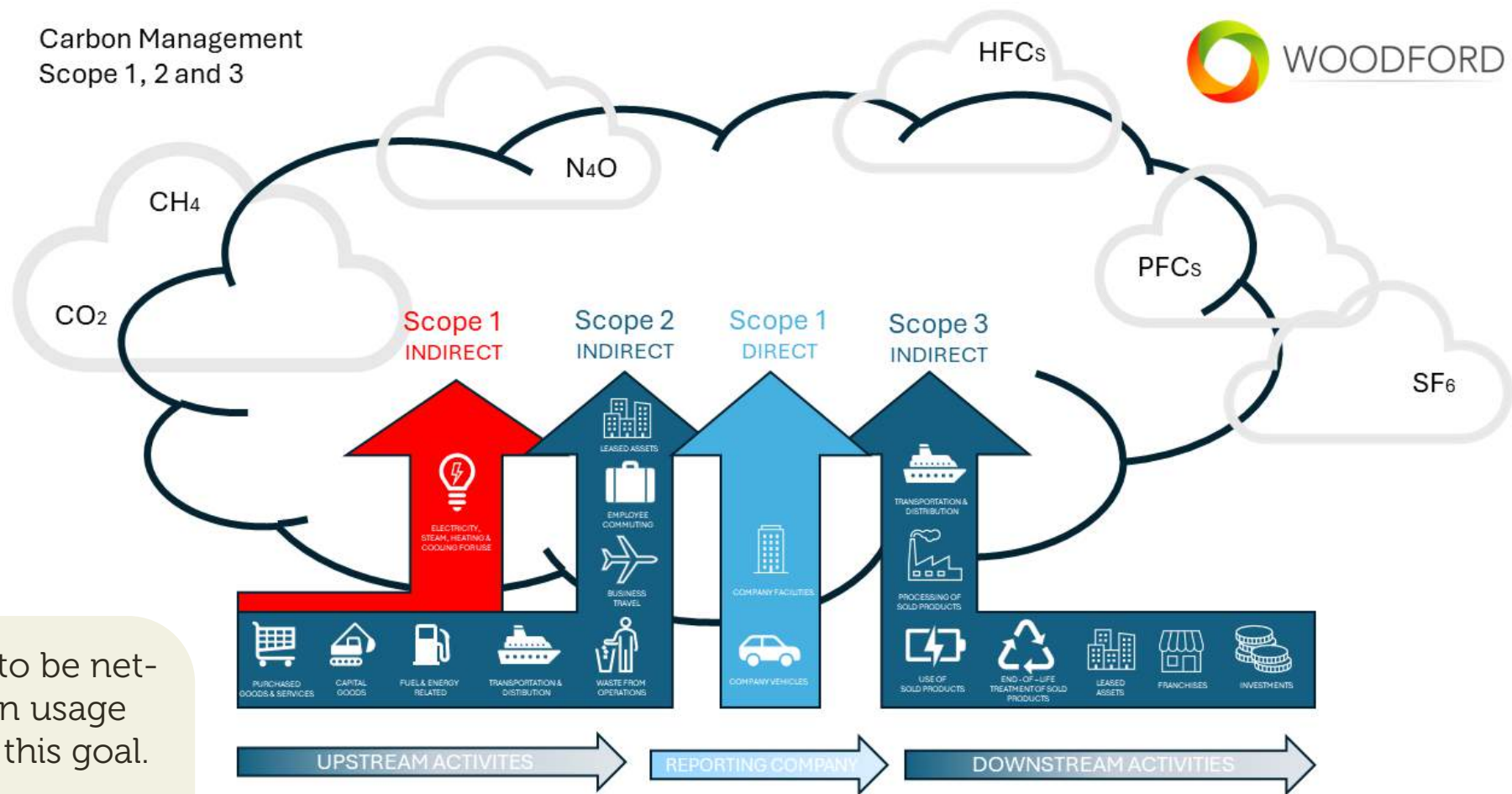
- Paying meticulous attention to detail
- Building client relationships not feedback loops
- Emerging talent opportunities for graduates and apprentices
- Leadership and management development programmes
- Learning and development opportunities for all staff
- Enabling our team to progress their careers and reach their potential
- Being a member of the 5% club and awarded Platinum Membership





# Carbon Zero & Sustainability

- We understand the critical need to be net-zero and will reduce our carbon usage wherever we can until we meet this goal.
- We are working with our staff, supply chain and clients to ensure this goal is achieved whilst retaining the high standards of work we are well known for.





# Eastman Village, Former Kodak Factory

- Mechanical & Electrical commercial installation
- 311 homes
- Client: Barratt Homes





# The Eight Gardens

- Mechanical commercial installation and fit out
- 540 homes
- Client: Berkeley Homes





# Wembley Park Gardens

- Mechanical & Electrical commercial installation
- 270 homes across 3 blocks
- Client: Barratt Homes





# White City

- Mechanical commercial installation
- 1358 homes across 4 phases
- Residential facilities & cooling towers
- Client: St James





# Enderby Wharf

- Mechanical commercial installation
- 449 homes
- Client: Barratt Homes





# West Hendon Waterside

- Mechanical & Electrical installation
- 387 homes
- Client: Barratt Homes





# 250 City Road

- Mechanical & Electrical installation
- Commercial & retail office space
- Client: Berkeley Homes





# Bermondsey Heights, Ilderton Road

- Mechanical & Electrical installation
- Energy Centre fitout & LTHW infrastructure
- Client: Barratt Homes





# Bartlett Park Canoe Centre, Library & Café

- Mechanical commercial & residential installation
- 150 homes
- Client: Telford Homes





# Premier Inn Hotel, Ladderswood

- Mechanical & Electrical commercial installation
- 85 hotel rooms
- Client: Mullaley





# Bridges Wharf

- Mechanical & Electrical planned maintenance services
- 24/7 reactive cover
- Client: JFM Block Management





# The Rivergate Centre

- Mechanical & Electrical planned maintenance services
- 24/7 reactive cover
- Client: George Carey COE School





# Mary Ward Adult Learning Centre

- Mechanical & Electrical planned maintenance including HVAC & Fire safety
- 24/7 reactive cover
- Client: Mary Ward Settlement Group





# Greenwich Creekside

- Plant & Mechanical & Electrical planned maintenance
- 371 homes
- Client: JFM Block Management





# Balfron Tower

- Mechanical & Electrical planned maintenance for 146 apartments
- 24/7 reactive cover
- Client: Telford Homes





# Newmans Close

- HIU Servicing for all apartments
- 6<sup>th</sup> year of maintenance
- Client: Way of life





# Hills Homeless Pods

- Mechanical & Electrical installation including air source heat pumps & MVHR units
- 30 Modular SoloHaus homes
- Client: Hill Partnerships







# Woodford Head Office

- 100 PV Modules
- 5-7 year payback period
- 195m<sup>2</sup> of solar PV
- Full Infrastructure



# Haslers Accountants

- 4.4 year payback period
- 96.7% efficiency
- 8,900kg carbon avoidance per year





# Cullinan Studios

- 56 Solar Panels installed
- 75% efficiency
- 12,000kg carbon avoidance per year





# New Malden

- Rooftop air source heat pumps
- Heat Interface Units
- 297 homes
- Client: Fairview Homes





# Hear from our clients



I have been dealing with Woodford for over 10 years. I have always found their installations second to none. Their staff are consistently courteous and professional. They pride themselves on good communication and feedback as well as in dealing with unforeseen defects efficiently and effectively.



We would highly recommend Woodford to work on our next project, it would be hard for them to improve as the team was so proactive and helpful. They always hit the programme.



Whether we are procuring for a complicated project or a simple one, Woodford are our M&E contractor of choice.



Woodford have performed well on a complex project with split Mechanical and Electrical packages.



Woodford's team were exceptional throughout the project. We had a great working relationship across the entire team and their knowledge and expertise in this type of build was key to delivering our project in good time and in line with the other trades. I would be delighted to work with them again.



I've worked with Woodford for 18 years in the customer service department and cannot fault them.



# Thank you

Any questions?



## WOODFORD

Trust, Pride, Care  
Beyond Compliance

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