Apparel & Footwear for SAP® Business One

Qualified Solution



www.sapapparel.com

Now Fashion companies can grow from Small to Extra Large with Apparel & Footwear for SAP<sup>®</sup> Business One.





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## Faster Fashion.

With SAP® Business One, you can easily access your company's data from anywhere, in real time, with familiar tools and reports.



## Integrated solution for fashion.

Financial Management
Multi-language, Multi-currency
Customer Relationship Management
Web & Mobile Deployment Option
Purchasing & Logistics
Product Development & Life cycle
Warehouse & Production Management

## Be more Productive.

Work on multiple activities across different industries with Apparel & Footwear for SAP® Business One. This solution is oriented and designed to cover all productions.



For Apparel

## <sub>For</sub> Footwear

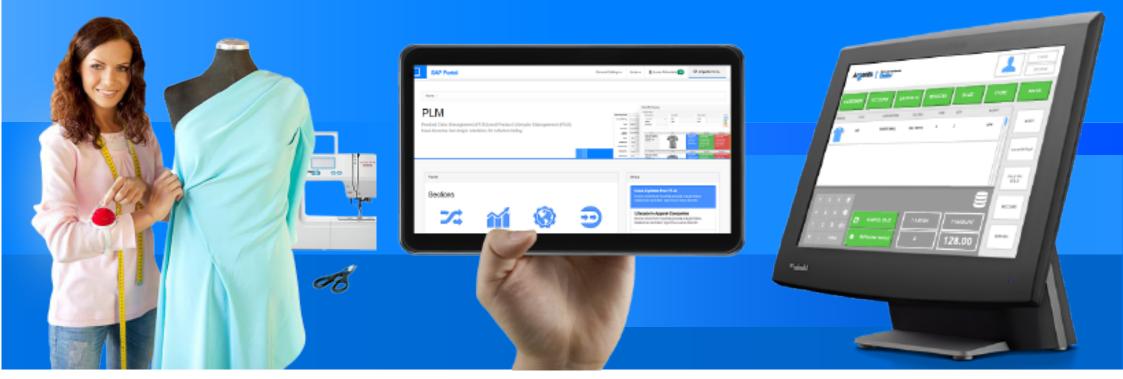
For Accesories



# SAP<sup>®</sup> HANA to real time insight into your business.

## Apparel & Footwear for SAP® Business One Qualified Solution Kit







Apparel & Footwear for SAP® Business One.



SAP® Business One **Product Lifecycle** Management



SAP® Business One Point Sales Solution









## SAP® Business One Warehouse Management System

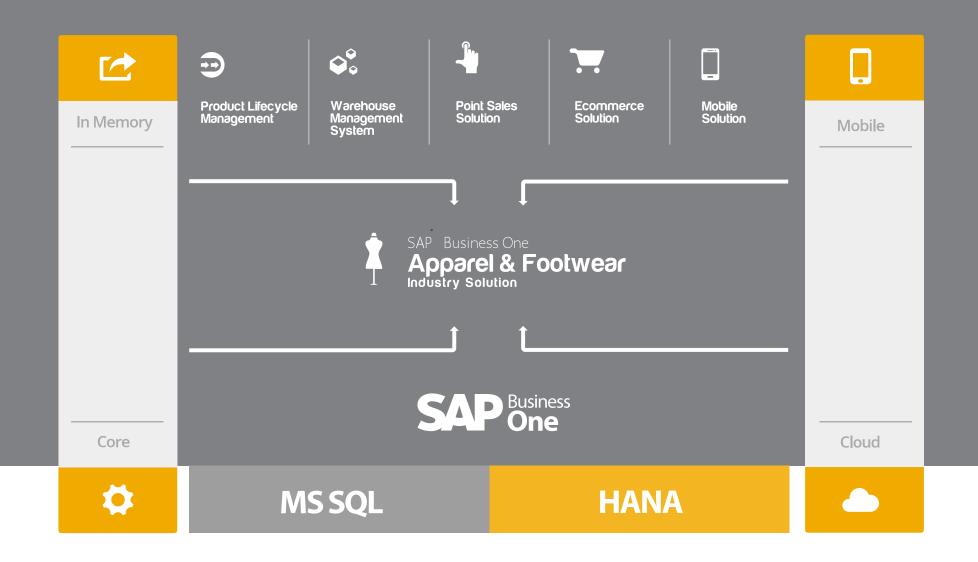
Apparel & Footwear for SAP® Business One.



SAP® Business One Ecommerce Solution



SAP® Business One Mobile Solution



## On Premise / On Demand



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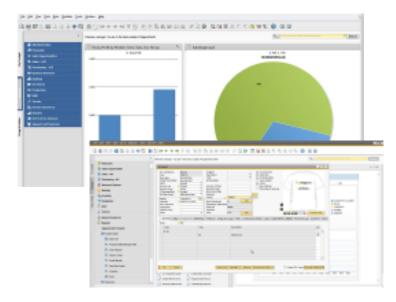
Now Fashion companies can grow from Small to Extra Large with Apparel & Footwear for SAP® Business One

Many small fashion businesses want to generate income while increasing profit margins. But doing so can be difficult without a full view of the entire business – from financials to customer relationships, from style conception to delivery, it is all integrated into a single suite. Apparel and Footwear is a vertical solution for the fashion and footwear industries tightly integrated to SAP® Business One.





Apparel & Footwear B1 PLM collaborative suite of applications facilitates the management of products, from design all the way through production.



## Product Lifecycle Management (PLM)

It will enable you to innovate faster every season all integrated into the core of SAP Business One.

## **Attribute Control and Product Segmentation**

Apparel and Footwear multi attribute capabilities enables companies to use attributes as a complement to item numbers. It is an optimal solution for all environments with graded products. It supports the grading process from supply, through warehouse activities, to order fulfillment.

## SKU and Bill of Material complexity

In textile, apparel, and footwear companies, SKU and Bill of Material complexity is a challenge that you face across your supply chain systems.

With Apparel and Footwear for SAP Business One dimensional capability, you will be able to manage your data at the end item level to successfully forecast, plan, and manufacture your product, delivering the right product and controlling your inventories.

## **Production and Purchasing**

Generate production stages templates for your styles. Enable the Advanced Planning & Scheduling for complex factory processes.

### Sales Order Entry

Season and off-season order entry could be a painful process in in fashion companies.

## Product Data Management (PDM)

Apparel & Footwear Product data management (PDM) serves as a central knowledge repository for process and product history, and promotes integration and data exchange.

## Manage Images, Colors, Materials, POMs

Manage raw materials and labor costs. Add Point of measures based con templates. Generate SKU information directly from the product data management.

## **TechPacks**

Generate dynamics techpacks for each style according to the stage, including general data, Point of Measures, Bill of Materials, Colorways, etc.

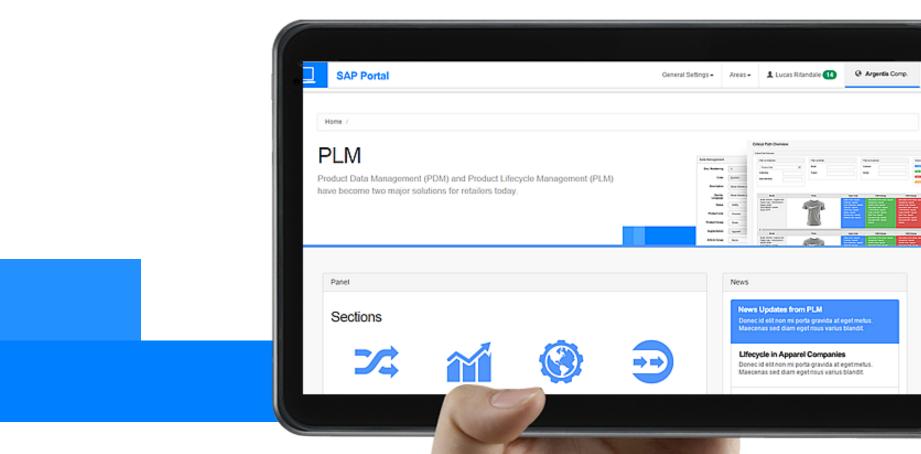
## Sales Force Automation (SFA)

Use the Web to earn revenue and provide more services to your customers. Apparel and footwear offers web presence for your sales employees and users.

## Web PLM

Track product development, update critical path activities, and interact with vendors and customers.





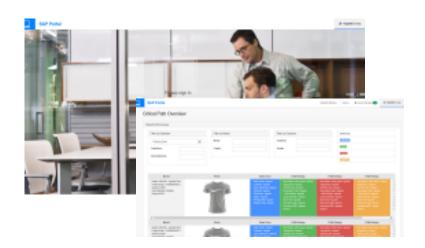
Product Data Management (PDM) and Product Lifecycle Management (PLM).

AFSB1 PDM/PLM (Product Lifecycle Management) is fully integrated to the SAP® Business One suite. As a result, every bit of the information is captured within a single solution system from which all reports and analyses may be made.



Get the power of Apparel & Footwear for SAP® Business One in your hands. As apparel companies and employees are becoming more mobile everyday, and your solution must follow this trend.

Gerber Technology's YuniquePLM system delivers robust PLM functionality in the office or on the go. Information created at the office can be browsed globally from standard mobile devices like smartphones and tablets



## The Apparel & Footwear PLM / PDM is based on four main concepts:

## **Product development**

A database common to all departments concerned (Styles, inventory, accounting, logistics).

## **Purchase Vendor Management**

Access to the collected information through the interface by suppliers, subcontractors or external production facilities.

## Workflow management

Tasks assigned to users, Concept Management and product development guided by a "To Do List"

## **Unified Version**

All data stored in the same repository. Every bit of the information is captured within a single solution. PLM and ERP.

## Key Benefits

- Reduced product development costs
- Manage critical paths from development request to delivery.
- Manage the entire development process from initial product/range by season conception to delivery and selection of samples.
- Deploy either an ERP integrated or web based collaborative environment including customers, suppliers, factories.
- Deliver a central resource and knowledge for all new product development in an unified ERP version allowing both cost and error reduction.
- Understand more precisely movements and activity in the supply chain.
- Ensure samples and finished products arrive on time and to the correct specification.
- Enables suppliers, consolidators and all supply chain parties real time updates for purchase order progression.





POS Apparel & Footwear is the most complete touch screen Point of Sales Solution, fully integrated with SAP® Business One and the Apparel and Footwear solution.

Apparel-POS was developed to work specifically for fashion environments, working with styles, sizes, colors, seasons, collections... and all the functionalities needed in this sector. It is very easy to implement at the store, and runs over different platforms such as Windows, MAC or Linux.



Intuitive screens and functionalities provide a really easy learning curve, helping companies save costs. Extremely easy solutions for fashion retail situations.





## Apparel-POS improves the control of your chain store and provides you with the relevant key information to boost sales and profit.

It works directly connected to your SAP<sup>®</sup> Business One, on a real time basis. Additionally, Apparel-POS it comes with a local database installed in the local machine, to provide operational stability when your server or communications are not ready (sales never stop).

## Key Benefits

## **Sales Control**

Promotions, offers, discounts, with central management and shop authorization by different periods. Stocks, rotation and deliveries over all shops with central management.

## Store Network

Shared customers and loyalty databases for all stores Gift vouchers and refund vouchers sharing

## Accounting area with localization by country

Invoicing, credit notes, taxes...in POS Numbering with fiscal control.

## Loyalty

Customer registration in POS. Parametric system to generate points and values for loyal customers.

## **Delivery to store**

Order proposals for shops based in stocks, rotation, curves and factors by period, shop capacity, seasonality, etc... Stocks transfer, reception and validation in store





# The most affordable and functional Warehouse solution for SAP® Business One

Today almost no one doubts that a company must have a warehouse management system in real time. WMS works in real-time, allowing certain operations to directly save costs. The operator does not need to move to get authorization for the next task.

Cost savings depend on the difference of operation before and after the implementation of a WMS, but for a conventional warehouse, there is widespread criteria of 25 % of direct cost savings in staff. Direct cost savings translate into a reduced need for investment or increased capacity.



A warehouse management system in real time tells you whether it is necessary to invest in resources, to reduce logistics costs and to improve customer service.



## Functionalities

delivery routes

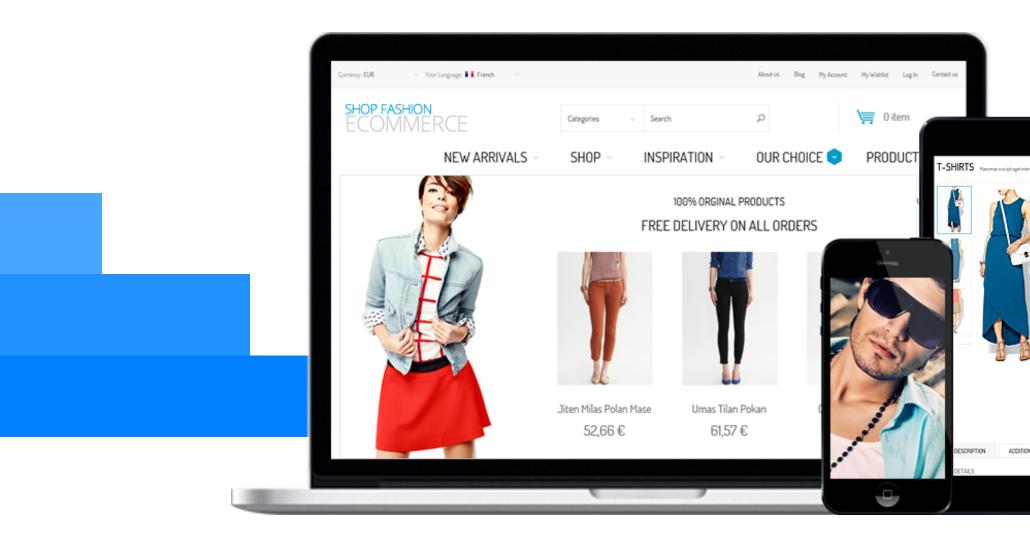
Complete architecture Warehouse definition: / Reserve invoices to be received by the handheld. Serial numbers, batches and expiration date Directed Put away process Transfers between bins on same location Deliveries/invoices automatically created in SAP Label printing Cycle count Route management: how to improve truck load and

## Benefits

Keep inventory up to date between WMS and SAP Business One Eliminates errors on good receipts Speed up picking, packing and shipping process improving commitments dates Maintain full traceability on all warehouse movement Keep accurate inventory levels per Location/Bin Speed up counting Provide accurate information on real time Route management: How to optimize truck load and delivery routes

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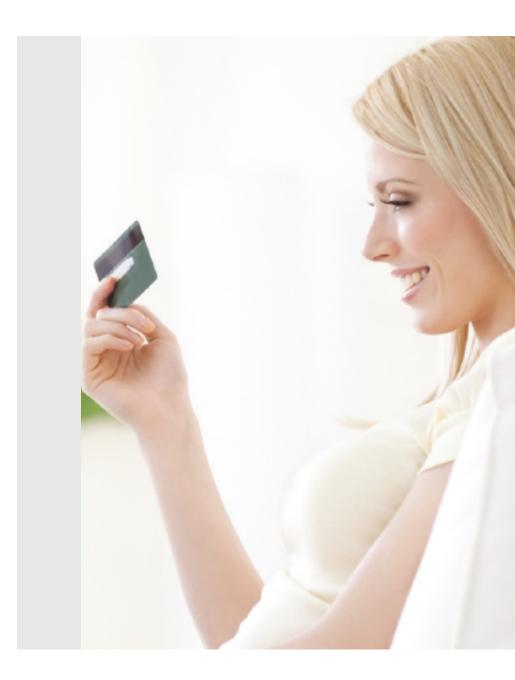




Apparel e-Commerce with the power of SAP® Business One, gives you the ability to expand your business online.

eCommerce and SAP<sup>®</sup> Business One work seamlessly together to deliver a fully integrated order fulfillment solution for growing businesses looking to retail products online. With eCommerce and the power of SAP<sup>®</sup> Business One, you will have the ability to expand your business online with Web stores that make it easy for customers to find and purchase your products. It provides a single, integrated solution for managing your business both online and offline.





e-Commerce acts as the centerpiece for your go to market Web strategy. Integrated with the world's most renowned content management system: BigCommerce , Magento, Miva.



Bigcommerce

Magento



### Maximize your SAP<sup>®</sup> Business One Investment:

Compatible with SAP<sup>®</sup> Business One, eCommerce and Business One are priced to fit the needs of Small to Mid-Sized business budgets, making integration more affordable than ever.

## **Powerful Integration:**

No other product on the market provides the level of integration into SAP<sup>®</sup> Business One than what isfound in eCommerce. You will benefit from one single eCommerce solution that is tied together with your ERP to manage all your items in one place.

## Increased Order Accuracy and Less Administrative Work:

With tight integration between SAP<sup>®</sup> Business One and eCommerce, you only need to enter order information once, reducing administrative effort and increasing the accuracy of the data entered. This level of integration also means that you do not have to check between systems.

### Content Management Made Easy:

A powerful content rich platform integrated with WordPress gives you direct control over the content, themes, and navigation of your Website. For those with a broader vision, our API gives your Web team the ability to integrate with other CMS' outside of WordPress.

## Self-Service Access:

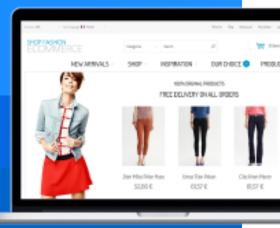
Employees and customers can quickly track and monitor the status of an order and view accurate information concerning product, pricing and inventory levels.

### Increase Website Traffic:

Manage your store's Search Engine Optimization and attract more customers to your stores and increase your product search traffic.

### **Boost Conversion Rates:**

Increase revenue through targeted, personalized marketing campaigns and automated cross-sell or up-sell recommendations.







Allow customers to enter, view and track your orders, shipments and invoices, using the Internet from anywhere in the world.

Likewise, it is a tool that has proven of great interest to the team representatives, who can see the necessary information for a particular customer, to help in the preparation and introduction of the order.



## Designed for your sales team, all the information campaign in your laptop.

Designed for the sales network, it enables you to have in your laptop all the information campaign (samples, customers, etc.) and manage sales as they occur using the Internet, or at the end of day from the hotel . It consists of order entry, account management, etc ...



This B2B tool can be accessed from any browser, giving you the advantage of accessing information wherever you are.

## Key Benefits

Sales agents (sales representatives) Catalog search and ABC of sales Sales orders input Order print on pdf, email or fax Orders / Shipping / Billing queries Customers queries

Final customer (with user/password) Repetitions input Stocks query Catalog query

Commercial management Sales statistics Season comparison Sales representative comparison ABCs



# A world Class ERP Solution

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