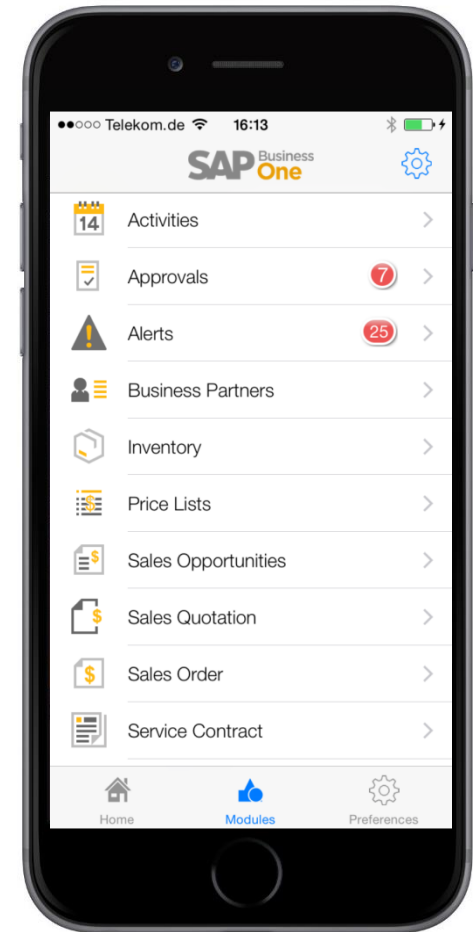




Mobile app for iOS

Version 1.11.x, Q1 2017



Introduction

This app allows you to access SAP Business One, SAP's enterprise resource planning application for small businesses, anywhere and anytime. Managers, executives, sales reps, and service techs stay informed about their business, view reports, manage contacts, and handle sales and service activities.

Complete:

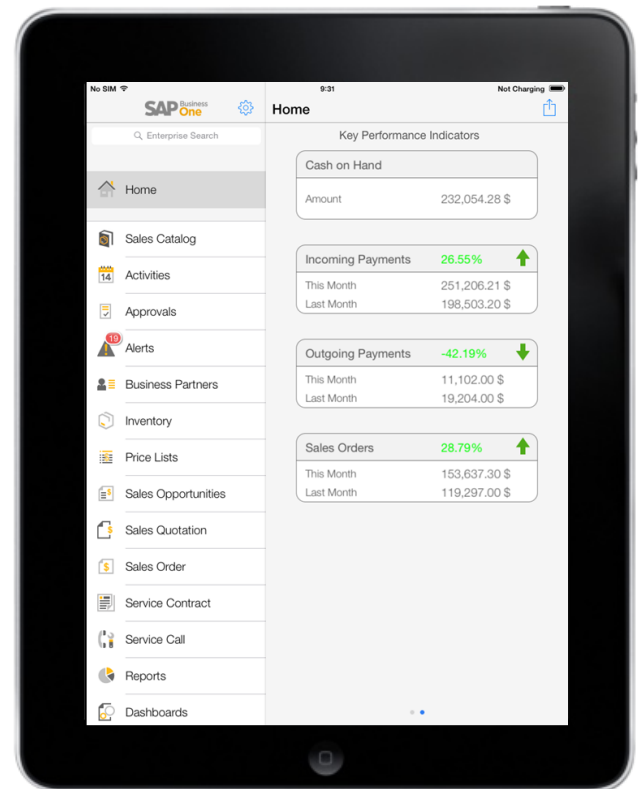
- Access, create, and change all relevant information you need to do your job
- Ensure critical information is always at the fingertips of those who need it most

Intuitive:

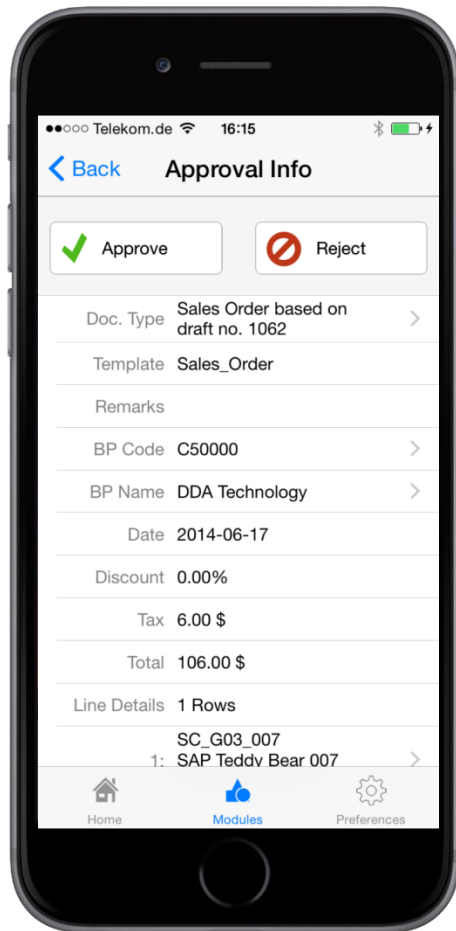
- Navigate with ease, see data graphically represented
- Extensive personalization options

Interactive:

- Access data in real time
- Respond directly and trigger processes
- All changes automatically update your SAP Business One backend



Key features - Alerts and approvals



Automated alerts and approvals

- Get alerts on specific events, such as deviations from approved discounts, prices, or credit limits
- Use the intuitive interface to sort alerts by date, type, or priority
- View and complete approval requests with a few clicks:
 - Drill into relevant data and specific document before making your decision
 - Ask for additional information or provide comments in the approval process

Key features - Activities

Organize your activities better

Work with your SAP Business One calendar, see your activities in a calendar view or the To-Do List, and synchronize the activities into the calendar of your mobile device:

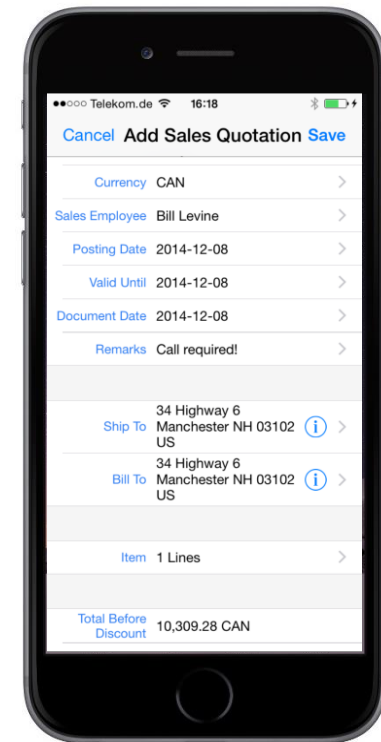
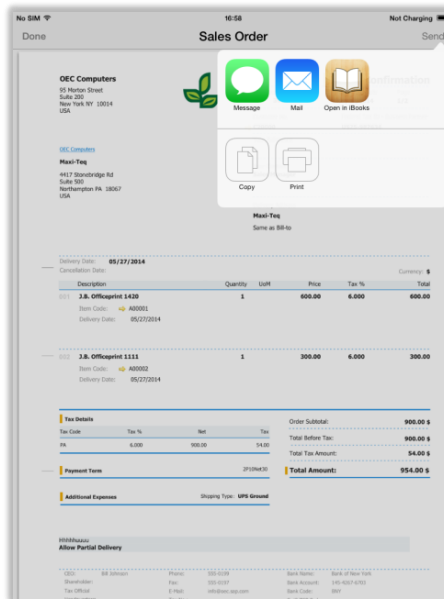
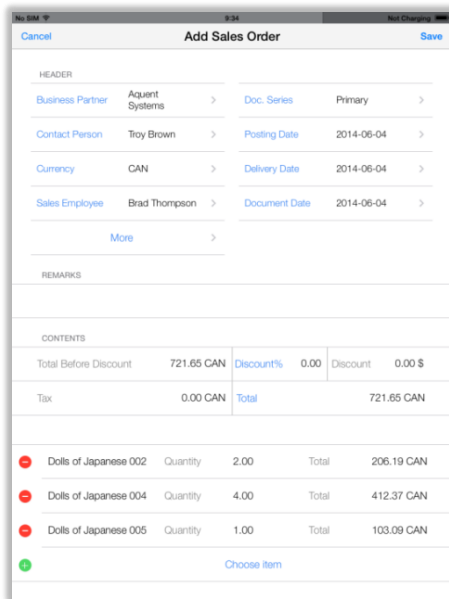
- View, add, edit, and close activities and create follow up activities
- Assign activities to other SAP Business One users
- Link activities to specific sales documents
- Download/upload attachments to activities



Key features – Sales documents

Simplify Your Sales Activities

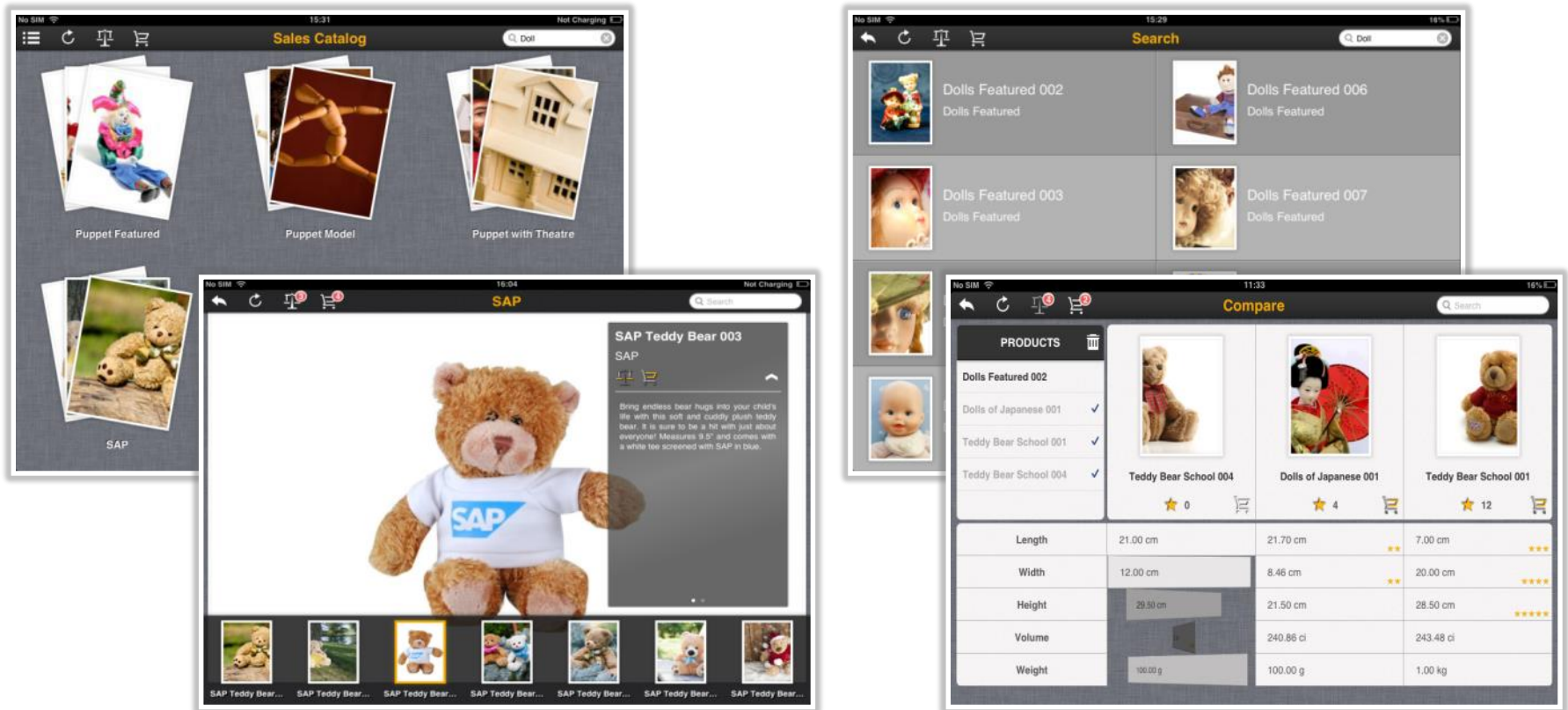
- Create, edit, or view Sales Opportunities, Sales Quotations, and Sales Orders
- View Sales Documents in print layout and use AirPrint for instant printing
- Search, filter, and manage activities for Sales Documents; display Delivery Documents
- Add and link manifold activities and follow ups
- Submit Sales Quotations or Sales Orders for approval
- Download/upload attachments to sales documents



Key features – Sales Catalog (available on iPad only)

Boost Your Sales Activities with the Sales Catalog

Showcase products with illustrations, prices, and detailed descriptions, search or compare catalog items, and directly create Sales Quotations or Orders via the integrated shopping cart



Key features – Service contracts and service calls

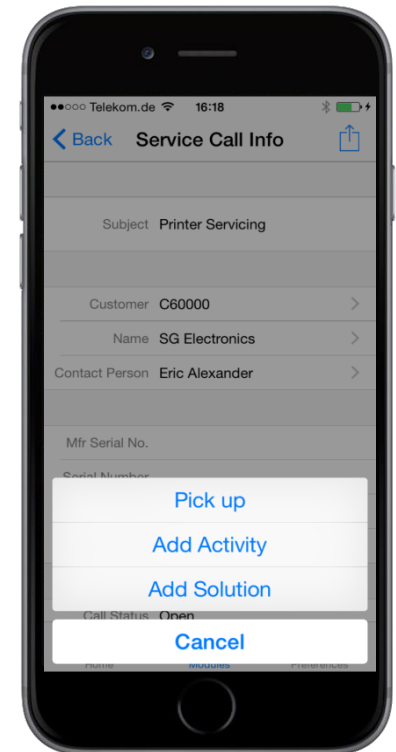
Service Contracts

- View details of service contracts and search for service contracts
- Search for and view customer equipment cards by entering an item's serial number for a keyword search or by using an item's barcode to scan a serial number



Process Service Calls

- Handle service activities, from picking up to closing a service call, and track solution details
- Look up related service calls from service contracts or customer equipment cards
- Download/upload attachments to service calls



Key features – Reports and dashboards

Visualize real-time information about your business, and share it by e-mail

Reports

- Present key business information via predefined SAP Crystal reports
- Add customized reports
- Use AirPrint for instant printing

Interactive Dashboards

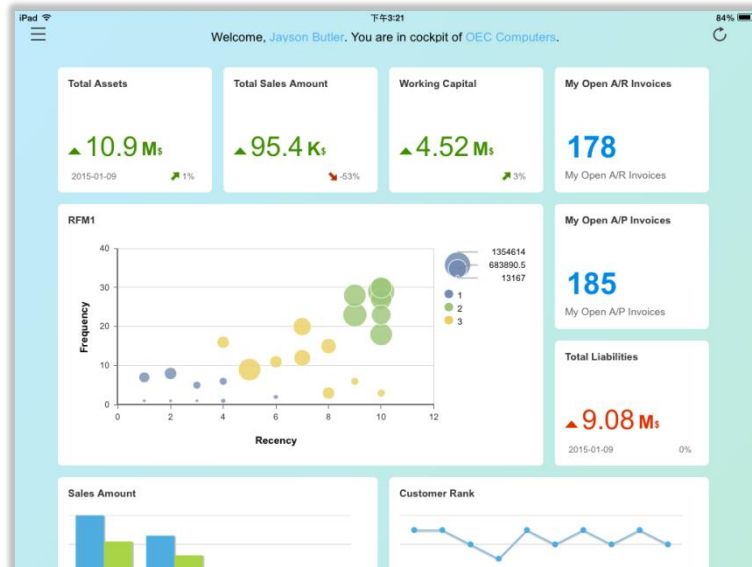
- Use predefined dashboards for Cash Flow, Sales Analysis, and Purchase Quotations
- See all your key business data
- Maximize each single chart



Key features – Using SAP's in-memory technology

Powerful scenarios with SAP Business One and SAP HANA *

- Cockpit and advanced dashboard integration; cash flow forecast dashboard
- Advanced Available-to-Promise (ATP) check on sales order creation with rescheduling of existing sales order items
- Pervasive analytics for BPs and inventory
- SAP Crystal Reports based on SAP HANA
- Enterprise Search integration

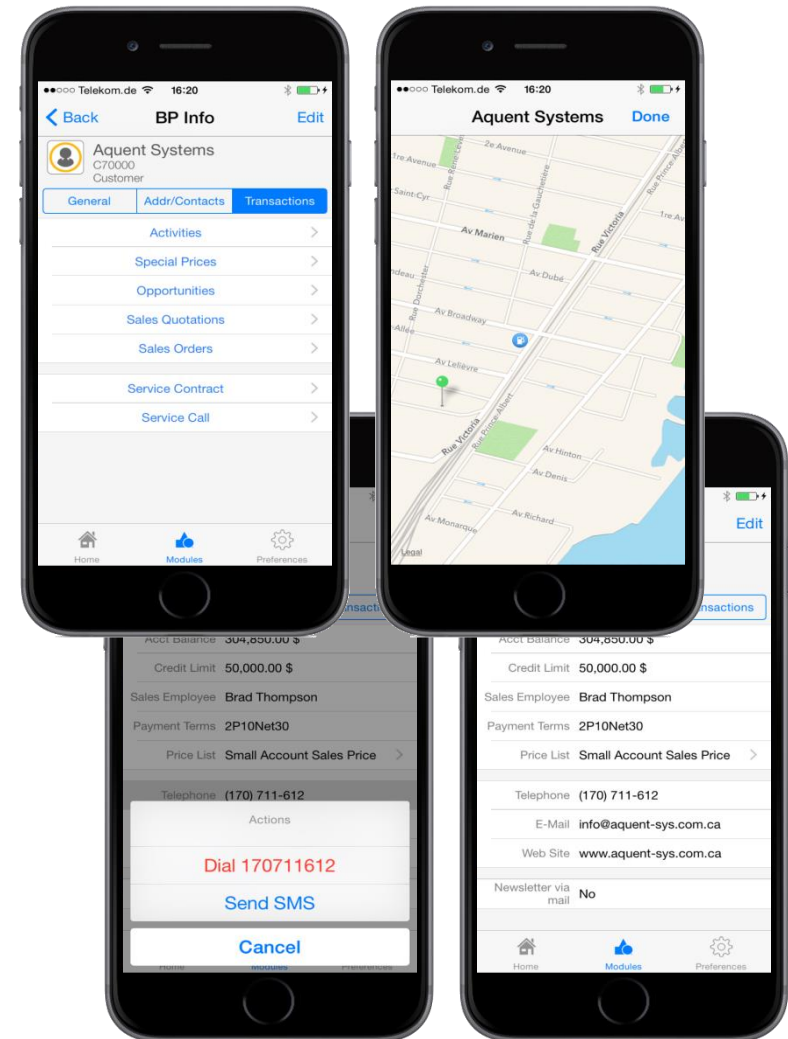


* Only available for SAP Business One, version for SAP HANA; selected scenarios also supported by SAP Business One analytics powered by SAP HANA. For details, supported devices, and required products / versions see the [User Guide](#).

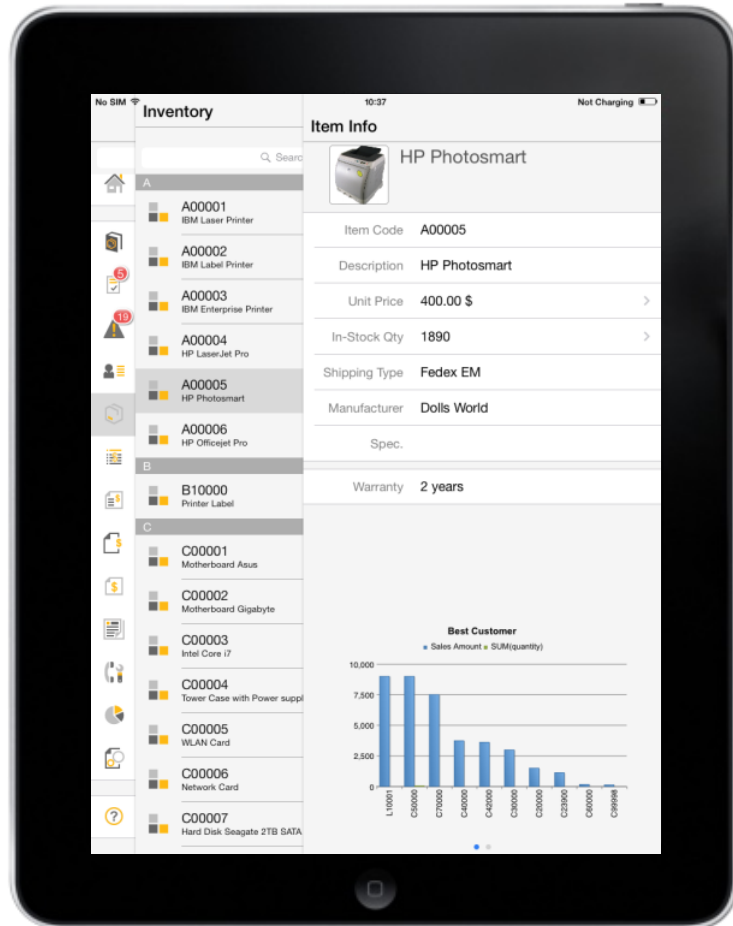
Key features – Business partners

Manage Business Partner Information

- Create new customers, vendors, or leads
- View Business Partner details, including related sales documents (sales quotations, sales orders, sales opportunities), special prices, and account information
- Modify contact details, log new activities, initiate a phone call, email, or text messages directly
- Locate your contact on a map and plan a route
- Download/upload attachments to business partners
- Copy contacts from business partners to device address book and vice versa



Key features – Inventory



Monitor inventory and product data to drive sales

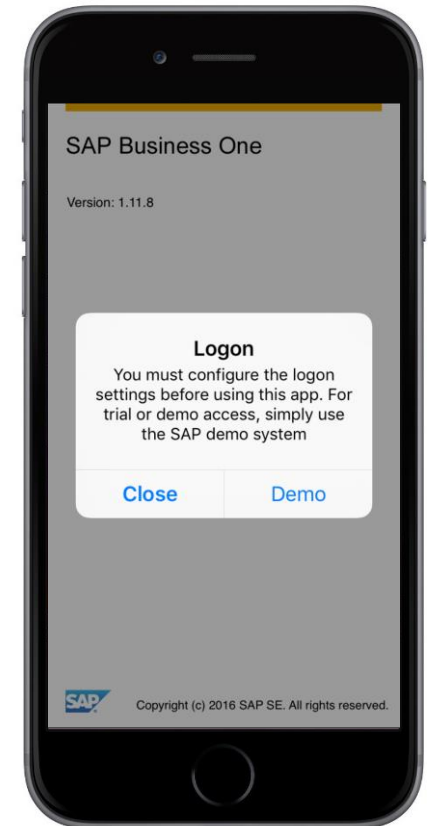
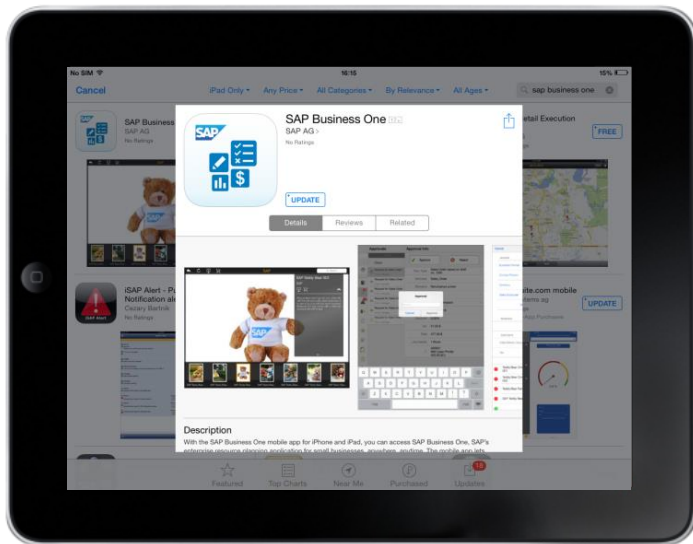
- Check inventory levels
- Get detailed information for all items in stock
- Preview item pictures and check pricing information such as purchase and sales price
- Find detailed inventory information by warehouse

Installation and free trial / demo for everyone

Simply test-drive the app immediately

Even if you're not an SAP Business One customer today, try the app and see how it will change the way you do business. SAP provides a hosted SAP Business One environment, powered by SAP HANA, that you can connect to instantly.

- Install the app on your device via Apple App Store or [iTunes](#) for free
- Use the demo option for logon



Get connected to your business information

Required backend:

To use this app with your own business data, you must run SAP Business One version 8.8 PL12, 9.x, or version for SAP HANA

Licensing:

The professional, limited (limited Financial / Logistics / CRM), or starter package license for SAP Business One covers the use of the mobile app

Supported devices:

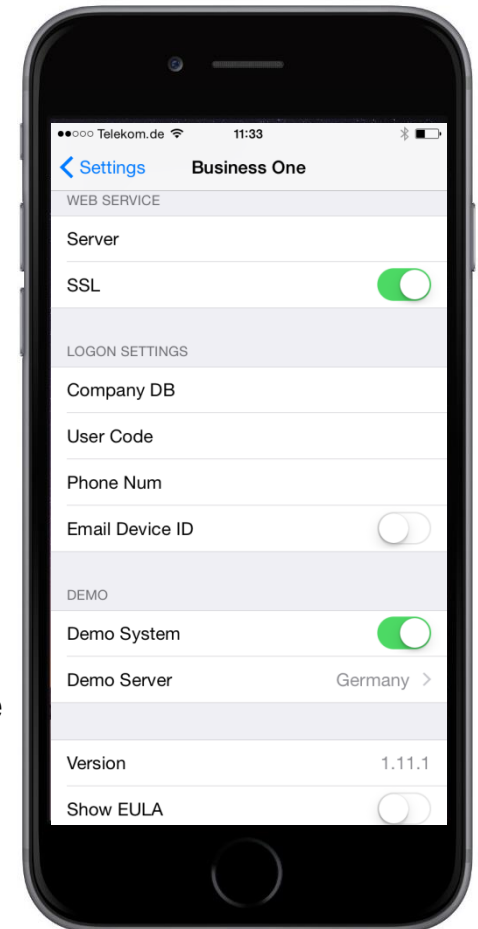
Our universal app is optimized for iPhone, iPod touch, and iPad. Its single binary adapts to the current device and offers the best user experience

Supported languages:

All SAP Business One languages supported by iOS

Security:

- SSL/VPN, valid SSL certificate enforced, online server access, no offline
- Binding of up to two Device IDs to one user
- Basic access authentication at logon, license-based function-level authorization, and user-based data-level authorization (data ownership)
- No data storage or caching of business data on the device



Extensibility



Design the web page based on a template

Implement web service call on the integration framework of SAP Business One

Call script API to link with system module (such as Business Partner)

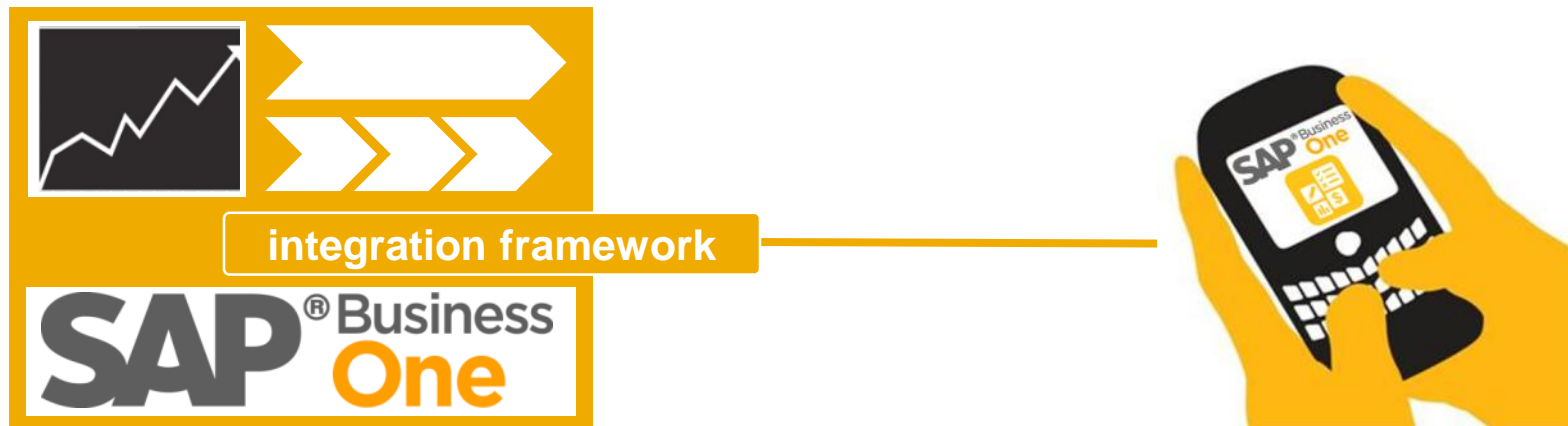
Register new web component in SAP Business One system

See your own business scenarios inside the app

SAP Business One Mobility - Technology background

Mobile capabilities based on the integration framework of SAP Business One

- Connecting mobile apps with SAP Business One, available as of version 8.8 PL12
- Access to information, transactional processes, and analytics in real-time
- Basis for Software Solution Partners to co-innovate and distribute applications specific to additional platforms, industries, business processes, or specific technical approaches



Success stories about SAP Business One mobility – Result of the collaboration between SAP and our partners

Mukesh Infoserve Private Limited (India)

"Customer information is now available anywhere in the world"

SAP Business One mobile app

RenewLife Canada (Canada)

"SAP Business One mobile app is changing the way we do business around the world."

SAP Business One mobile app

NowPac Inc. (Canada)

"We are exceeding customer's expectations thanks to SAP Business One mobile app."

SAP Business One mobile app

Changzhou Changzheng Evaporator Co., Ltd. (China)

"Our employees are more efficient and productive using SAP Business One mobile app."

SAP Business One mobile app

Erdnosi Suled Tech and Trade (China)

"SAP has changed they way we do business."

SAP Business One mobile app

Gremmler Bauchemie (Germany)

"Our field sales reps can access data while they are on the road."

SAP Business One mobile app

NOJA Power Switchgear Pty Ltd (Australia)

"Access to real-time data on the go has increased overall productivity"

SAP Business One mobile app

Buchman - Feder packaging LTD (Israel)

"Sales reports are now up-to-date and give us a better view of our business."


SAP Business One mobile app

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The iPhone and iPad mobile app empowers our staff to access real-time data from our system while doing business anywhere around the world.

Neil O'Sullivan
Managing Director

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Industry	Engineering
Employees	200 employees
Reasons for choosing SAP	<ul style="list-style-type: none"> • SAP Business One covers all the business processes in our company and has worldwide support
Key benefits	<ul style="list-style-type: none"> • Empowering our staff to access real-time data from our system while doing business anywhere around the world • Mobile access to real-time data
Customer quotes	"Direct production business"
Implementation partner	Leverage

NOJA POWER

Quimica Comercial Andina S.A. (Colombia)

"Now we can control the operations inside and outside the company"

SAP Business One mobile app

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The integration of SAP Business One with mobile devices allows us to control the operation inside and outside the company. It supports rapid and appropriate decisions based on the history, reality and the projection of the business.

Nydia Obando

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Industry	Chemical Colors
Employees	35 employees , 16 users
Reasons for choosing SAP	<ul style="list-style-type: none"> • SAP Business One covers all the business processes in our company and has worldwide support
Key benefits	<p>The use of mobile devices (iPad, iPhone) has helped us:</p> <ul style="list-style-type: none"> • Review online information from almost anywhere • Improving the productivity of our sales department to be able to provide our customers information in real time • To have visibility of our business and know how to focus and improve productivity
Customer quotes	"The integration of SAP Business One with mobile devices allows us to control the operation inside and outside the company. SAP Business One Mobile app and Crystal Reports, are the perfect combination for rapid and appropriate decisions based on the history, reality and the projection of our business."
Implementation partner	TCE Colombia S.A.S.

BRETANO

www.grupobretano.com

SAP Business One

es - Packaging products and machine

ees, 6 SAP® Business One users

ness One is a powerful management solution for small enterprises that managers better predict market demand.

sales quotation, order verification and monitoring make business more

e sales reports help predict marketing needs and trends and can be comparison planning adjustments and reservations

order status is communicated in a timely manner to internal employees

ers

he sales quotation and sales order functionalities with the SAP One mobile app, enable our sales managers to monitor the order

improving the efficiency in our order processing."

vanced Technologies LTD.

website - www.bfpackaging.com/english

SAP Business One



More Information

Key links

- Public Website <http://www.sap.com/businessone>
- SAP Community <https://www.sap.com/community/topic/business-one.html>
- YouTube <http://youtube.com/sapbusinessone>
- SAP Business One Cloud test drive www.sap.com/trybusinessone
- SAP PartnerEdge Portal Mobile App (partner only) <https://partneredge.sap.com/en/products/business-one/about/sbo-mobile.html>
- SAP Business One mobile app for iOS - User Guide http://service.sap.com/~sapidp/011000358700000483052011E/B1_MobileApp_Guide.pdf
- Troubleshooting, compatibility information, and details on releases - SAP Note 1602674 <https://launchpad.support.sap.com/#/notes/1602674>

Where to go to provide product feedback and ideas

- SAP Idea Place <https://ideas.sap.com/SAPBusinessOne>
- Influence programs <http://service.sap.com/influence>