

## 2025 Referral Partnership Agreement

This Partnership Agreement ("Agreement") is made and entered into as of [Insert Date], by and between Capital City Mortgage Services LLC ("Company"), a Texas corporation with its principal office located at 610 Uptown Blvd Cedar Hill, Texas 75104, and \_\_\_\_\_\_("Referral Partner"), whose principal office is located at \_\_\_\_\_\_[Partner Address].

## Recitals

- Whereas the Company provides commercial loan services and desires to expand its business through strategic referral partnerships.
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Whereas Referral Partner agrees to refer qualified commercial loan opportunities to the Company under the terms and conditions set forth herein;

Now, therefore, in consideration of the mutual promises and covenants contained in this Agreement, the parties agree as follows:

# 1. Term of Agreement

This Agreement will commence on the Effective Date and will remain in effect until terminated by either party with [30 days] written notice.

# 2. Referral Services

- The Referral Partner will identify and refer potential commercial loan applicants ("Leads") to the Company.
- The Leads must meet the qualifications specified by the Company for loan consideration.
- The Referral Partner shall submit Leads using the Company's approved methods and forms.

## 3. Referral Fee

- Upon the closing and funding of a commercial loan resulting directly from a Lead referred by the Referral Partner, the Company shall pay a referral fee of 1% of the funded loan amount to the Referral Partner.
- Referral fees will be disbursed within [15 business days] after the closing and funding of the loan.

## 4. Responsibilities of Each Party

#### 4.1. Company

- Review and process referred Leads in a timely manner.
- Provide status updates to the Referral Partner regarding the Leads.
- Ensure timely payment of referral fees upon successful loan closings.

#### 4.2. Referral Partner

- Refer only legitimate and qualified Leads.
- Comply with all applicable laws, including but not limited to anti-solicitation and financial regulations.
- Avoid making any misrepresentations about the Company's services.

## 5. Non-Exclusivity

This Agreement is non-exclusive, and either party may enter into similar agreements with other entities.

# 6. Confidentiality

Both parties agree to protect the confidentiality of any non-public, proprietary information exchanged during the term of this Agreement.

## 7. Indemnification

Each party agrees to indemnify and hold harmless the other from any claims, damages, or liabilities arising out of its own negligence, breach of this Agreement, or misconduct.

#### 8. Termination

This Agreement may be terminated:

- By either party, with or without cause, upon [30 days] written notice.
- Immediately by the Company if the Referral Partner engages in unethical or unlawful behavior.

## 9. Governing Law

This Agreement shall be governed by and construed in accordance with the laws of the State of Texas.

## **10. Entire Agreement**

This Agreement constitutes the entire understanding between the parties and supersedes all prior agreements, whether written or oral, relating to its subject matter.

## IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first written above.

Capital City Mortgage Services LLC By: \_\_\_\_\_\_ Name: Tunita Bailey Title: President/CEO Date:

Referral Partner By: \_\_\_\_\_\_ Name: [Referral Partner Name] Title: [Title] Date: