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## CS About us

AGE is an integrated energy Company with operations spanning upstream, midstream, downstream in the energy market and renewables. Our offering comprises a robust portfolio of energy solutions, delivering reliable, clean and sustainable energy sources and driving innovation that crosses the entire value chain. Our portfolio encompasses exploration, production, refining, and distribution, as we strive to deliver exceptional value and secure the energy needs of communities locally and globally.

AGE's legacy is marked by innovation, collaboration, and environmental stewardship. Through visionary leadership and dedication to advancing sustainable solutions in the energy and renewable sectors, we have positioned AGE as a respected figure in the industry.

AGE expansion through strategic partnerships intends to become a principal & global player. The founders have the appropriate experience and network in the industry to set up and run such a trading platform professionally.



ACTIVE

GLOBAL

-- More About Us

**EXPORTS** 

Creative Ideas.



Trading.



Logistics.



Processing

## Mission & Vision



#### Our Mission

Active Global Exports provides direct international foreign relations between nations and corporations. We continue to strive towards becoming an integral part of our industry with a culture and ethos that understands and partners its stakeholders at every step of the supply chain.

With a trustworthy and solid internationally recognized supply chain in the oil and gas industry we ensure reliability, security and sustainability on all valued supply contracts.





#### Our Vision

To continue trading and servicing first class commodity supplies with first class buyers, focusing on the strength of the current Global market. Active Global Exports continually seeks successful trading across a broad range of commodities with specialist expertise in petroleum products where the Oil and Gas Industry has become our key focus.



## **EXECUTIVE SUMMARY**

#### **STRATEGIES**

A sourcing and supply company with a focus on leveraging business and government contacts and experts in collective international trade, we specialize in negotiating and transacting hard and soft commodity deals, as well as other cross-border business opportunities.

Active Global Exports has secured direct end supply with authority on behalf of the title holder to represent the privately owned Russian Federation Gas and Oil refinery as an official Agent. The refinery is a full upstream company directly involved in the exploration, extraction, production, refining and marketing of petrochemical products and natural gas. Our passionate team prides itself on an excellent reputation in the market due to our focus on the building of strategic relationships and efficient delivery protocols. With government support and investor participation in the industry we hold a position as a global exporter.

#### **GOALS**

To continue developing our strategic relationships by building on the foundations of an honorable reputation as a passionate, reliable and valuable asset to all our clients and suppliers.

#### **OBJECTIVES**

With a focus on Customer Service, Active Global Exports are able to facilitate the transaction, working with our clients from contract negotiation through to transaction completion. We are committed to meeting the needs of our partners throughout the process to ensure that they reach their goals.

#### **ACTION PLANS**

Active Global Exports have established a loyal and solid database of quality customers with a proven track record. We are always seeking to service their growing demand of a broader range of products. All our contracts are governed by the ICC so that customers and suppliers are sure to be signing a contract with clearly defined international rules. Within each contract our products undergo SGS inspection and certification.



## **EXECUTIVE SUMMARY**

Active Global Exports supplies wholesale diesel fuel, kerosene, gasoline, fuel oil and other petroleum products with a wide range of services related to delivering fuel directly for the needs of enterprises, construction companies, gas stations, aviation companies, traders, re-sellers and industrial premises. Among the regular customers not only aviation companies and gas stations, but also the enterprises of the agricultural sector, energy utilities and construction companies.

Our objectives are to provide quality customer service, affordable prices and reliability of fuel supply. With services expanding from product supply to assisting our clients with transportation and tank farm and storage facilities.

Our supplier pioneers' sustainable technologies to fight carbon emissions while creating more efficient petroleum products. At Active Global Exports we have the capability to customize exclusive specification demands whilst maintaining commercial viability.

#### **CORE VALUES**

Our strategic delivery philosophy revolves around our company assisting our partners to grow Sustainable, Repeatable and Ethical businesses. Active Global Exports practices the highest of ethical standards developed by the critical attributes of trust and transparency to bring reliable suppliers together in partnership. Active Global Exports offers a secure, transparent and well-defined process to meet the challenging needs and delivery requirements of each order regardless of the contract volume. Our organization ensures shipments are delivered smoothly and efficiently including charted vessels customs clearance, Q&Q stages meeting relevant Government department regulations at our customers POD.

Active Global Exports is committed to building on our experience and expertise to ensure that we focus on developing business relationships, both big and small, nurturing the mutual respect of individual corporations and nations as a whole. Customer confidentiality is paramount in our business for ensuring buyer's information remains protected.

Protection of our global environment is a key component within our business structure. Our energy partners adapt effective environmental management systems implementing best practices in the field of engineering, technology and management to reduce the environmental impact of production processes

## SWOT Analysis





#### STRENGTHS

- > strong and unique network
- > financially base right from the get go
- > combination of expertise
- > assets and trading combined
- > make use of digital solutions to seek cost cuts through innovation and tech

#### WEAKNESSES

- missing solid partners on emerging markets
- Price stability
- > clarification between «real» and «scam» deals





#### **OPPORTUNITIES**

- «coming» recession, many «cheap/ distressed» targets available
- many old companies that are running out of margin due to increased cost pressure (value enhancement)
- > ever rising demand for petrochemicals

#### **THREATHS**

- «coming» recession, financial tightness of lenders
- > market shutdowns because of recession
- > regulatory environment tightens.
- Increasing of freight cost



### Our Great Team



Constantine Varvaris



Thierry Catherine
Operations / Compliance



#### **MESSAGE FROM OUR CEO:**

Allow me to formally introduce AGE PTY LTD. I am Mr. Constantine Varvaris, the CEO of Active Global Exports, an Australian-based company.

Our company's foundation is built upon the collaboration of directors and partners spread across the globe, collectively amassing over three decades of invaluable experience within the international Oil and Gas industry.

This extensive experience has solidified Active Global Exports and has contributed to the establishment of a loyal and steadfast customer base. Our unwavering commitment to meticulous compliance standards and an end-to-end service approach ensures that both our suppliers and customers benefit from a service that is both of high quality and securely managed.

I wish to bring to your attention that our team of meticulously vetted surveyors, expertly execute our verification or Dip Tests.

These individuals are duly authorized to represent us, and their involvement underscores our dedication to maintaining superior standards.

#### THIERRY'S IMPACTFUL LEADERSHIP IN THE ENERGY MARKET:

Currently, with 25 years of experience serving as Director of Energy Industry Relations and as a Board Member at AGE PTY LTD, Thierry brings strategic expertise and industry knowledge to advance initiatives in the trading of oil and gas products and by-products.

Assuming a pivotal role within AGE, Thierry now spearheads the group's trading policies, leveraging his expertise to drive growth and innovation in the energy sector by fostering collaborations on G2G basis to address pressing oil and gas challenges mainly in Africa. This strategic shift underscores Thierry's commitment to advancing AGE's mission and making a lasting impact in the oil and gas supply industry.

Thierry is also the founder and CEO of Midgard Oil & Gas LLC FZC, a company incorporated in Fujairah, UAE developing a tank storage facility of 705,000 m³ which will be instrumental in addressing critical challenges of storage in Fujairah, UAE.



## INCORPORATION CERTIFICATES

## **Certificate of Registration of a Company**

ASIC

This is to certify that

ACTIVE GLOBAL EXPORTS PTY LTD

Australian Company Number 623 877 298

is a registered company under the Corporations Act 2001 are is taken to be registered in New South Wales.

The company is limited by shares.

The company is a proprietary company

The day of commencement of constration is the seventeenth of tanuary 2018.

Issued by the Australian Securities and Investments Commission on this seventeenth day of January, 2018.

Peter Kell Acting Chairman GOVERNMENT OF FUJAIRAH
FUJAIRAH FREE ZONE AUTHORITY

حكومة الفجيرة هيئة المنطقة الحرة الفجيرة

Certificate of Incorporation

This is to certify that "MIDGARD OIL & GASTLIC FZC" is incorporated in Fujairah Free Zone on 13/05/2019, as a Free Zone Company, with License No 4139 and Registration No 19-FZC-1918 persuant to Far rid Dicree No.6 for the year 1987 in respect of creation of the Free Zone amended by Entiri Decree No.1 for the year 2004.

Registrar
Fujairah Free Zone Authority

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Sharief Habib Al Awadhi Director General

FBJAIRA

FRE

## **Products/ Services Offered**



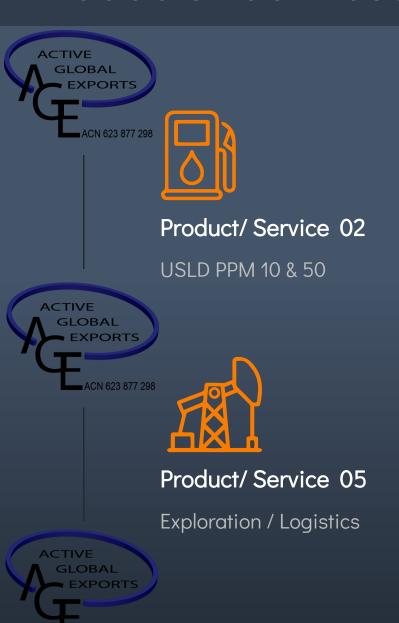
Product/ Service 01

Crude Oil



Product/ Service 04

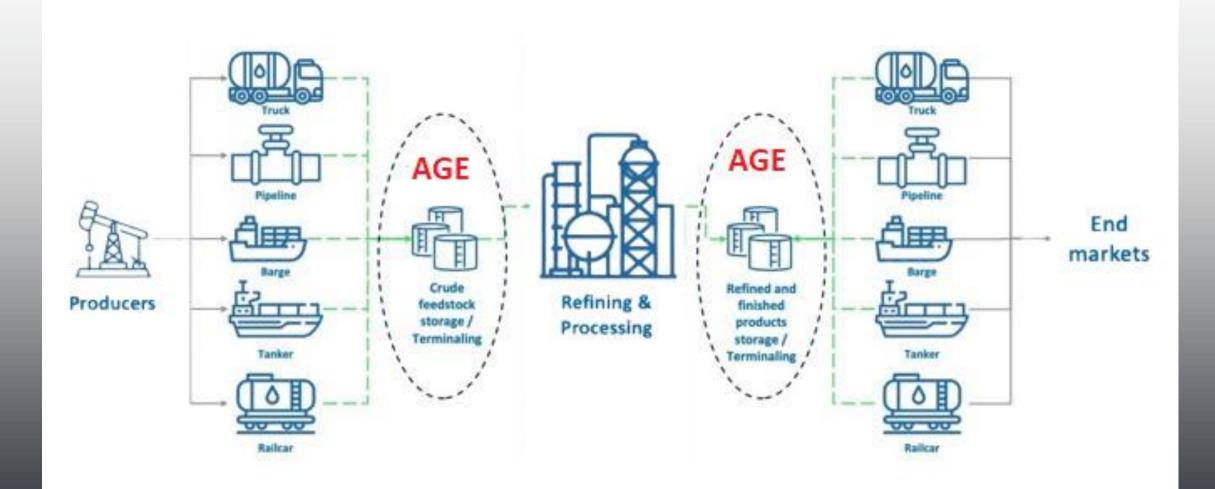
Mazut / Gasoil Ron 92 / 95







## Market Segment





## STRATEGIC PARTNERS





## STRATEGIC PARTNERS























































## LOGISTICS



## **OUR LOGISTICS**





https://www.zenithsa4.com/index.html



https://www.antares-marine.com/index.htm



https://archon-maritime.com/



https://majesticshipping.ae/

#### TANK STORAGE



<u> https://www.globaltechaustralia.com.au/aatf/</u>



https://rootage.co.in/





#### **SURVEYORS**

www.ccic-me.com

https://middle-east.bureauveritas.com/



## LIVE VESSEL TRACKING



#### MarineTraffic

Hello Thierry Catherine,

We would like to inform you that the equipment has already been shipped directly from our vendor, who is located in UK.

The receiver is pre-configured and ready to start working immediately when connected, that is if your network supports automatic IP address assignment (DHCP). Connect it directly to your router via an Ethernet cable, to the VHF antenna and to the power supply. If there is no DHCP active, please check the setup guide in order to set up the unit using hotspot mode.

Sometimes, the first boot may last 15 minutes should there be any update available.

In order for the unit to be discovered on your local network, you may use a third party application such as Advanced IP scanner (<a href="https://www.advanced-ip-scanner.com">https://www.advanced-ip-scanner.com</a>)

Midgard Oil Trading FZC is to be identified as station ID 6822.

The receiver makes use of the following ports:

- 12142 This is the destination port for your unit.
- 443 TCP This is the most fundamental requirement it is used to connect to the VPN and the web terminal, and many web endpoints using TLS (https://.)
- 123 UDP For NTP time synchronization.
- 53 UDP For DNS name resolution.

Each of these should work with outward only (and inward once outward connection is established) firewall settings.

Additionally, you should whitelist the following IP / domains for the relevant ports above:

- 5.9.207.224
- \*.marinetraffic.com
- \*.balena-cloud.com
- \*.newrelic.com

You may download the Setup guides from here:

https://drive.google.com/file/d/1KliygvtN-Udthlak7GQAG9zgmkpV6Q1C/view

Please let us know once you receive the package and we will gladly help you with anything you may need during the installation.

Best regards,

Katerina Koukaki



ship tracking service

**FUJAIRAH STATION 6822** 



## TANK FARM PROJECT





## TANK FARM STRATEGIC PARTNER

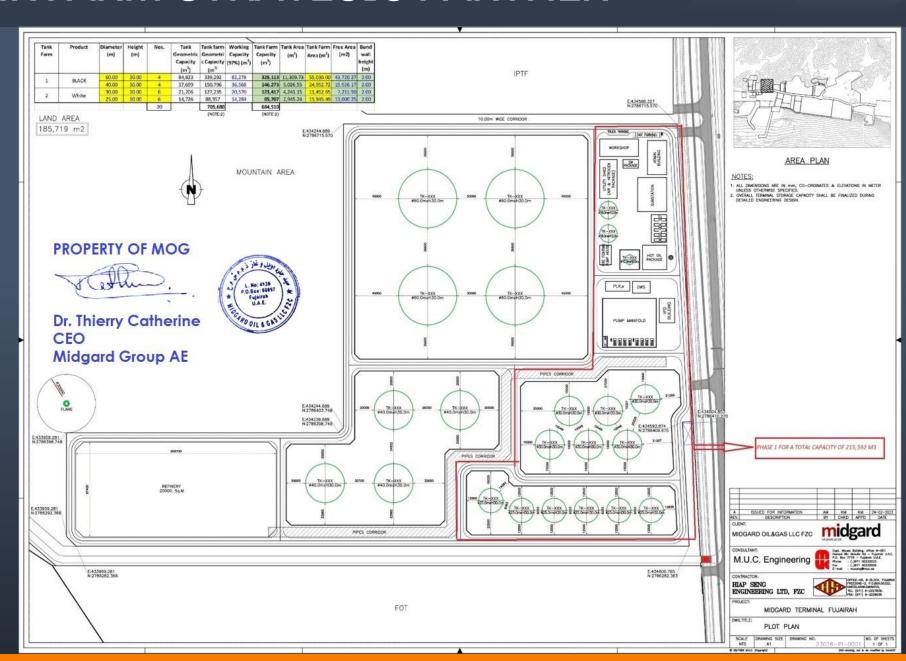


AGE is a strategic partner of Midgard Oil & Gas LLC FZC, owners of a tank storage project scheduled to start construction 3<sup>rd</sup> quarter 2025 and be in operations as of second quarter of 2027.

As Fujairah is geopolitically the perfect location (supply side and access to markets) to construct and operate a tank farm.

MOG has identified a plot of land of +/- 186,000 m<sup>2</sup>, to accommodate various petroleum products for a capacity of 705,000 m<sup>3</sup> storage facility incl. infrastructure (office, piping, pump station, power + water suppl, matrix, etc.)

MOG's CEO, Dr. Thierry Catherine is also a board member of AGE and both companies will merge their international network to increase AGE trading market share with storage facilities.





## BANKERS



## **OUR BANKERS**





Bank	:	National Australia Bank
Bank Address:	:	402 Chapel Road Bankstown 2200 NSW Australia
Account Name:	:	Active Global Exports PTY LTD
Account Number	:	ACTGEUSD01
Swift Code:	:	NATAAU3302S



Name	:	JP MORGAN CHASE BANK
Address	:	270 Park Avenue, New York, NY 10017, USA
Account Name	:	TRUST ACCOUNT KORDESTANI LEGAL PARTNERS
		INC.
Acc No:	:	715 566 090
Routing	:	021 000 021
Swift	:	CHASUS33









Property of AGE PTY LTD