

# UK Steel Strategic Defence Review Submission

## August 2024

## **About UK Steel**

UK Steel, is the trade association for the UK steel industry. It represents all the country's steelmakers and a number of downstream steel processors.

#### Introduction

The Defence Select Committee published its report 'Ready for War?' in February 2024. This important publication identified serious deficiencies in defence procurement practices, with the relationship between the Ministry of Defence (MOD) and suppliers "not anywhere close to where it needs to be"<sup>1</sup>. The report also identified a pressing need to strengthen domestic production capacity across the board. If supported by a positive investment environment and a pipeline of projects, the United Kingdom possesses a range of domestic steel producers and suppliers with the capability to produce key products for defence and security of national supply.

As part of any review of procurement practices as part of the Strategic Defence Review, our industry can make a significant contribution to supply chain resilience, bringing the procurement of key materials closer to home and reducing our dependence on foreign companies in an increasingly competitive and protectionist world by better support and utilisation of our domestic steel industry.

In this submission to the Review we will explore the current issues hampering better engagement between the MOD and UK steel companies, list concisely what steel products of relevance are made in the UK and by whom and provide wider recommendations for rectifying some of the issues identified by the Defence Select Committee and, separately, by the Royal United Services Institute (RUSI).

#### The need to strengthen domestic defence procurement of steel

The United Kingdom possesses a range of domestic steel producers and suppliers, including the capability to produce key products for defence purposes. However, the MOD does not currently treat steel as a 'strategic asset' requiring support and protection in procurement decisions, despite the security implications of offshoring, as identified by the RUSI. RUSI has warned that if current steelmaking capacity is lost, ready alternatives from abroad may not be readily available as other countries take a more protective approach to defence-grade steel capabilities<sup>2</sup>. As proven by the information provided by the MOD (detailed below) for its most recent steel pipeline submission, most projects do not currently list where steel used in contracts is procured from – despite the new PPN requirements to list the 'melted and poured' origin as part of the data.

The MOD also has a wider role to play in supporting the domestic steel industry, over and above procurement of defence grade steels. The UK steel sector can supply many grades of steel for maintenance and expansion of the defence estate, such as the recently announced storage warehouse in Cumbria, a contract alone worth £86 million<sup>3</sup>.

<sup>&</sup>lt;sup>11</sup> 'Ready for War? Defence Select Committee, Page 46 <u>Ready for War? (parliament.uk)</u>

<sup>&</sup>lt;sup>2</sup> 'Use it or Lose it' Royal United Services Institute <u>Use It or Lose It: The UK Must Decide If It Wants a Steel Industry</u> <u>Royal United Services Institute (rusi.org)</u>

<sup>&</sup>lt;sup>3</sup> <u>New £86-million storage facility size of 12 football pitches secures hundreds of UK jobs - Defence Equipment & Support (mod.uk)</u>



The RUSI report warns that "further loss of steel capability risks the sector's ability to regenerate, putting at risk the supply and price of a core intermediate good for the economy and for the military"<sup>4</sup>. With a supportive investment environment and a pipeline of projects, the UK steel industry stands in a position to be able to supply significant amounts of domestically produced steel to the MOD for all purposes. However, an audit, supported by senior MOD officials, is needed to establish future requirements – both defence-grade and otherwise – and gain a realistic assessment of how the UK industry can contribute to our security needs. This exercise by the MOD would open its procurement approach, increase opportunities for UK steel producers and manufacturing supply chains, and maximise the economic and social value of their projects.

#### Ministry of Defence steel procurement statistics

The latest 'backward look' of steel purchased by the MOD in 2023 shows that almost £10 million of steel products that could have been purchased from UK suppliers were not, depriving the UK industry of a significant amount of investment which instead went to foreign companies<sup>5</sup>. In addition, a significant £37.4 million of steel products, predominantly heavy plate, were purchased abroad – demonstrating a significant opportunity is being missed by the UK in not having our own domestic heavy plate mill facilities.

The Ministry of Defence 'forward look' 2023 pipeline showed that:

- The MOD procured or is currently procuring at least 82,000 metric tonnes of steel, with certain project requirements still being undecided.
- Most projects listed also do not specify where steel is procured from, and those that do primarily state Sweden as the source of steel.
- Of the projects listed in the pipeline, defence estate and infrastructure represent at least £14 million of capital expenditure on steel alone, with another 14 projects' capital expenditure still unknown.
- An additional £59m, likely more due to some project expenditures not yet being forecasted, is represented by capex on warships, submarines, and vehicles.

It is important to add that the issue of monitoring supply is nuanced. UK steel companies have had patchy levels of integration into the defence supply chains despite repeated industry attempts to engage. UK Steel member companies report that often officials and contractors are unaware of what products and grades of steel are available from UK steel producers. In some instances, producers supply products which are later used in military applications downstream, but this is not known by the producers.

In other cases, products that can be supplied from UK steelmakers are overlooked for foreign steel which is imported with additional carbon footprint resulting from transportation from abroad, where projects are then badged as built or made in the UK. The data supplied in this paper gives a general overview of the UK steel sector's products available for MOD projects, separated according to MOD procurement streams. The information supplied shows that UK steel companies can supply across all streams of MOD procurement, from specialist to infrastructure products.

### Strategic Defence Review Recommendations

UK Steel has developed some practical proposals, both immediate and longer-term, for the Strategic Review to consider, which will improve the MOD's engagement with and consideration of the UK steel industry. By implementing these recommendations, the Government will have a plan in place to ensure all possible steps are being taken to secure the steel supply, and suppliers will have greater confidence to invest in expanding and maintaining steel production from a strategic point of view, with the security of supply this brings.

<sup>&</sup>lt;sup>4</sup> Use It or Lose It, RUSI <u>Use It or Lose It: The UK Must Decide If It Wants a Steel Industry | Royal United Services</u> Institute (rusi.org)

<sup>&</sup>lt;sup>5</sup> MOD Steel Procurement 2023 <u>Steel public procurement 2023 (publishing.service.gov.uk)</u>



- The UK steel industry should be represented on the Defence Suppliers Forum at all appropriate levels.
  - The UK steel industry can make a valuable contribution to several work streams of the DSF, including supply chain resilience, social value, climate change, and capability management.
  - UK Steel will work with member companies to nominate a representative to the DSF when a vacancy next arises and will seek support of Parliamentarians in its application.
  - The MOD should sign the UK Steel Charter. The Charter provides organisations with a range of simple, practical steps they can take to open their procurement approach, increase opportunities for UK steel producers, and manufacturing supply chains, and maximise the economic and social value of their projects.
- The Ministry of Defence and DSF should engage in more consistent dialogue with industry, in particular the steel industry. This would also allow UK-based steel companies to demonstrate their capability and capacity to provide into projects.
  - Therefore, as recommended in the Defence Select Committee's 2023 report, a formalised preprocurement stage process for the MOD to understand UK steel industry capability and capacity to contribute to projects should be established in the DSF.
  - This should be implemented as part of the MOD Strategic Partnering Programme (SPP).
  - Increased estimation and sharing of project requirements early in the process of development would increase transparency, identify UK-based capacity to assist and help earlier understanding of potential cost and the benefits of supply chain security.
  - There is also a specific need for producers and the MOD to work towards technical alignment to understand how UK-made steel can be utilised, and understand the competencies in UK producers to adapt to provide required products.

#### • For defence projects, essential to national security, a strong domestic supply capability is critical.

- RUSI has identified existing capability gaps in global capacity to provide certain materials unavailable in the home market – so if domestic defence capacity is lost, it may not necessarily be available from elsewhere.
- Domestic defence steel capacity should therefore be recognised as a 'strategic asset' to be supported and utilised by the MOD with relevant domestic content quotas or targets as contractual obligations on primary contractors and third-party companies where necessary.
- The MOD should undertake an assessment of the potential capacity of the UK sector to scale up or reopen mothballed plants to supply defence-grade steels if contract demand is there, including if new product lines could be opened with adequate investment support and a reliable pipeline of projects – and consider if investment support is necessary to secure domestic access to particular steel grades and products.
- Comprehensive MOD adherence to their statutory requirements under the Public Procurement Notice for Steel, and a willingness to utilise national defence opt-outs to boost domestic purchases of steel.
  - The MOD and DSF should follow best practice from other Government Departments, such as Transport, to embed the principles of the Public Procurement Notice for Steel in purchasing decisions and ensure submissions to the cross-government steel pipeline are as comprehensive and accurate as possible.
  - The MOD and the HM Treasury should provide a much clearer definition of 'social value' in defence contracting and specify to bidders how these criteria will be applied in procurement competitions by ensuring DSF is fully aware of and implementing PPN 06/20 'Taking Account of Social Value in the Award of Central Government Contracts'.
  - Following the example of other NATO allies including the USA, serious consideration should be given to enacting national security obligations for suppliers of steel for military purposes, as allowed under WTO rules, requiring domestic purchase where said products are (as per the table in the appendix), or could with investment, be available in the UK.



#### Conclusion

UK Steel and its members stand ready and willing to play our full role in supplying the materials needed for our national defence priorities and security. The aim of this submission to the Strategic Defence Review is to begin to address the historical issues identified by the Defence Select Committee and others that have previously prevented the optimum relationships between this key ministry and our steel industry and strengthen our domestic industrial capability for the benefit of all.

#### For further information, contact:

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### Appendix 1 – UK steel sector capability for defence

#### Table 1: UK steel sector capability and capacity to deliver Ministry of Defence procurement requirements

MOD requirements	Tata Steel UK	British Steel		Liberty Steel UK	Marcegaglia Stainless Sheffield	Sheffield Forgemasters	Somers Forge	Spartan UK
Defence Equipment and Support (DES)	<ul> <li>Hot rolled sheet certified for shipbuilding applications</li> </ul>	Bulb Flats for shipbuilding applications		Submarine internals and structure. Capability exists for hull material     RH Armour Plate     Surface Ships – Capability across the range 10-100mm plate for hull and substructure     Aerospace – Landing Gear and other associated steel/alloy requirements		Forgings & castings for naval defence     Surface and submarine applications		
Defence Infrastructure Organisation (DIO)	<ul> <li>Insulated steel faced roof and wall panels</li> <li>Twin steel skinned insulated site assembled roof &amp; wall systems</li> <li>Structural metal composite flooring</li> <li>Structural metal roof deck</li> <li>Steel channels &amp; angles</li> <li>Internal flexible fit out panel system (Trinawall Fastfit)</li> <li>Transpired Solar collectors (low CO2 heating space)</li> <li>Roofing systems with integrated PV capability</li> <li>Structural hollow sections (tubes)</li> <li>Building and industrial services pipework</li> </ul>	<ul> <li>Structural Sections / Beams, Angles &amp; Channels for construction of buildings, transmission lines and other structures</li> <li>Rail, for passenger and freight rail networks</li> <li>Special profiles, including fork lift masts, crane rails and trackshoes</li> <li>Rods, for use in construction, engineering, automotive and consumer goods</li> <li>Semi Finished Products, Bloom, Billet and Slab – Slab supply to Plate Mills for rolling into Plate products for bridges and other construction</li> </ul>	<ul> <li>Reinforcing Bar – B500C</li> <li>Bar in Coil - B500C</li> <li>Wire Rod – mesh grade, low, medium and high carbon. Wide range of grades and diameters within those</li> <li>Merchant bar and sections (S275JR+AR grade, S355JR/J0/J2 +AR, other grades possible</li> <li>DNV third party certified possible, Lloyds testing also an option:</li> <li>Flats and double straightened flats (trailer flats)</li> <li>Angles (equal and unequal)</li> <li>Channels up to 150x75 (pre-new furnace investment)</li> <li>Plain Round Bars</li> </ul>	Bridge Plate     Construction Plate			<ul> <li>Forged components i.e shafts, bearings, retaining nuts, pins door housings. forged billets and other bought in items</li> </ul>	Plates which range from a thickness of 8 to 150 mm, max width 2100 mm and max length 22m
Defence Science and Technology Laboratory					<ul> <li>Castings and forgings to AWE as part of Teutates project</li> </ul>			



## Appendix 2 – MOD 2023 Steel Purchase summary

#### **Ministry of Defence**

Project	Type of Steel Required	Tonnage (in full tonnes)	Alternative units	Value of Steel (£)	Can all, part or none of this steel be produced in the UK?	Percentage of 'Value of Steel' bought from UK producers
Туре 31	Plate	15555		£37,060,000	None	0%
	Bulb bar	1464		£3,488,000	All	0%
	Sections	1281		£3,052,000	All	0%
Type 26	Plate	244		£465,498	Part	25%
Submersible Ship Nuclear (Replacement) - SSNR	Forgings	113		£10,200,000	All	100%
Vehicle Storage	Sections	2654		£3,715,600	All	10%
Support Programme	Reinforcement	50		£55,000	All	100%
Little Rissington	Sections	11		£36,345	All	100%