



JETA1 GmbH
GLOBAL AVIATION SERVICES
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“

THE GULLS WHO SCORN PERFECTION FOR THE SAKE OF TRAVEL
GO NOWHERE, SLOWLY.
THOSE WHO PUT ASIDE TRAVEL FOR THE SAKE OF PERFECTION
GO ANYWHERE, INSTANTLY.

”

RICHARD BACH



“ PASSION, DEDICATION, RELIABILITY, COMPETENCE:
OUR STRENGTH FOR YOUR BUSINESS. ”



SERVICES

JETA1 GmbH has been in aviation consulting business for the past 20 years and it is an organization specialized to provide Technical - Administration - Legal - Fiscal consulting services to European and International Financial Company. We have an excellent staff of Engineers, Inspectors, Surveyors, Attorneys, Certified Mechanics who works every day to globally support the leasing activity.

JETA1 GmbH offers the following services that are at the highest standard and at extremely competitive rates:

- AIRCRAFT RE-MARKETING
- AIRCRAFT APPRAISAL & EXPERTS' REPORT
- GLOBAL ASSET CONTROL
- LEGAL SERVICES
- REGISTRATION - DEREGISTRATION
- AIRCRAFT RE-DELIVERY & REPOSSESSION
- CAMO & MANAGEMENT
- AIRCRAFT MANAGEMENT SOLUTIONS
- AIRCRAFT TRANSPORTATION
- HANGAR SERVICES
- AIRCRAFT DISMANTLING
- AIRCRAFT FINANCING



SERVICES

01. AIRCRAFT RE-MARKETING

Our staff provides a valid customer support all over the World during the purchase and handover process for new and second-hand aircraft.

We are specializing to re-market your aircraft in a timely manner and at the real aircraft value. Our experienced marketing team is formed by expert sales agents with international aviation regulation knowledge. We represent international investors, financial institutions, aircraft operators and lessors as well as private owners.

Our Aircraft Re - marketing services include:

- Marketing strategies.
- Market studies and valuations.
- Aircraft demo and presentation to buyer.
- Coordinating access to the aircraft and records.
- Assistance with commercial and contractual discussions.
- Contract preparation service.
- Technical assistance during the pre-buy inspection and maintenance.
- Coordination with Escrow Agent for deposit and payment.
- Taxation issues.
- Aviation Registration and De-registration.
- Customs formalities related to the import and export of aircraft.
- Aircraft delivery.



SERVICES

02. AIRCRAFT APPRAISAL & EXPERTS' REPORT

Aircraft Value Report – New and pre-owned aircraft appraisals are conducted by our experienced and certified engineers and technicians, carried out through an accurate examination of the market and international technical rules.

The service consists of a technical evaluation of aircraft, engines or components anywhere in the World, prepared and based on Aircraft inspection and/or on its technical documentation.

Our Reports allow to determine the current value and the future devaluation of the Aircraft, based on international market research and can include accurate technical inspections, accompanied by a complete photographic documentation, a careful examination of the maintenance and documentation status and verification of title validity.





SERVICES

03. GLOBAL ASSET CONTROL

The aircraft is one of main guarantees of a leasing contract. Proper maintenance and monitoring management allow to protect its value over time, thus reducing the owner's risks. In order to avoid loss of asset value due to improper use and maintenance, parts or engines removal without authorization, refusal to redelivery the asset, illegal activities, liens on the asset proposed by maintenance company or airports, debts, loss of aircraft technical documentation, the aircraft has to be monitored during the duration of the leasing agreement.

GLOBAL ASSET CONTROL is a specific service created for Italian and foreign Leasing companies, to prevent, control and reduce the risks connected to the Aircraft Leasing Agreement.

GLOBAL ASSET CONTROL allows the control of the aviation asset management throughout the duration of the lease, from the initial stages of evaluation by experts, Pre-Purchase inspection and acquisition, to the aircraft re-delivery.

GLOBAL ASSET CONTROL allows Leasing companies to control the aircraft management by the Operator and Lessee for the duration of the lease.

[GLOBAL ASSET CONTROL - DETAILS OF SERVICE](#) →





GLOBAL ASSET CONTROL – DETAILS OF SERVICE

Our attorney, aviation engineers and experts provide the following services for each phase of the leasing agreement - from the acquisition to the end of the contract:

ACQUISITION / PURCHASE OF THE AIRCRAFT

- Legal assistance and contractual discussions during the purchase, contract revision.
- Technical assistance during the pre-buy inspection and maintenance, requirements for aircraft registration in the future Aviation Register.
- Verification of any outstanding payments regarding used Aircraft, third-party right registered in the Aviation Register's database.
- Aviation Authority Non Registration Statement if the deregistration procedure can be performed by the Operator without Owner's approval.
- Import, custom clearance.
- Aircraft Registration.

MONITORING DURING LEASING CONTRACT AND PERIODIC REPORT TO THE OWNER

- Continuous monitoring of the Operator aircraft use in accordance with Aviation Authority Regulations and Manufacturer's instructions.
- Periodic technical inspections of the aircraft.
- Control of the maintenance carried out on the aircraft.
- Dedicated access to maintenance monitoring program.
- Copy of the aircraft's mandatory technical documentation, and continuous updating of flight and maintenance aircraft activity.

AIRCRAFT REDELIVERY AT THE END OF LEASING AGREEMENT AND REMARKETING

- Phase out and records collection.
- Aircraft repositioning and storage.
- CAMO and technical management.
- Aircraft re-marketing and sale.



SERVICES

04. LEGAL SERVICES

Our extensive and well-established experience in the field helping aircraft lessors and operators, our deep knowledge of International Law and the peculiar legal regime of the aeronautical goods, our professionals can provide companies with premium legal assistance and counseling offering services customized to customers' specific needs and requirements.

- Assistance during sale and purchase, contract draft, negotiations looking for the most appropriate and convenient way to conclude the deal, appropriate international documentation, Corporate legal counseling as well as contractual and litigation consultancy services in the aviation field.
- Fiscal consultancy on national, European and international aviation issues.
- Registration consultancy; where to register the aircraft determine the form and venue of the entity which will own the aircraft and the entity which will operate the aircraft.
- Independent due diligence of a business proposition with regard to international transactions.
- Financing, lease, and lease return of aircraft.



SERVICES

05. REGISTRATION – DEREGISTRATION

Our specialised team can assist you:

- To identify the optimal international holding structure and place of registration for your aircraft prior to acquisition.
- To register and cancel an aircraft with Italian, European and International Civil Aviation Registers.
- With Italian Expedite Deregistration procedure and transfer of ownership.
- To apply for Export certificate of airworthiness, issuing and renewal of Certificate of Airworthiness with Italian, European and International Civil Aircraft Registers.
- To cancel an aircraft after demolition or accident.





SERVICES

06. AIRCRAFT RE-DELIVERY AND REPOSSESSION

Thanks to our multiyear commitment to the major leasing companies, our staff has reached a considerable experience in the operations connected to the aircraft returning (whether contractually, consensually or extra-judicially) in Italy or abroad. Our staff provides a global customer support all over the World through all the re-delivery or repossession process.

Our services include:

- Evaluating the condition of the returning aircraft – lease agreement adherence, Phase Out inspection, Record review of records and historical documents, inventory of spare parts.
- Convenience for the Owner: budgetary planning; MRO selection and management of MRO during the aircraft re-delivery or repossession for the aircraft maintenance or storage.
- CAMO and aircraft management during and after the completion of aircraft re-delivery or repossession process.
- Aircraft transportation (in flight or on road).
- Storage of records.
- Aircraft re-marketing.





SERVICES

07. CAMO & MANAGEMENT

Our group supplies Continuing Airworthiness Management Organization (CAMO) EASA, with approvals on more than 20 of aircraft series with the following services:

- Continuing Airworthiness Management of operative or storage aircraft.
- We support aircraft owners, financiers and leasing companies during aircraft repossessing and re-marketing, reducing management cost during transition period.
- Export Certificate of Airworthiness, Permit to Fly, Airworthiness Review Certificate (ARC) issue and renewal, relationship with the Aviation Authorities all over the World.
- Aircraft Technical Documents storage in our facilities under surveillance, in protected and adequately air-conditioned rooms; dedicated scanning service and periodically updating to allow owners, financiers and leasing companies to provide a complete copy.
- Phase In – Phase Out during aircraft sale and purchase.



SERVICES

08. AIRCRAFT MANAGEMENT SOLUTIONS

We have many years of experience in advising on management and operation agreements, the aim being to ensure maximum safety at minimum cost. Many national and international financial institution and owners appreciate and value our knowledge and experience.

- Monitoring system - Aviation Global Service to verify and optimize the operation / maintenance annual running cost of an aircraft. Convenience of private or commercial aircraft utilization.
- Financial arrangement and preparation of company structure of the ownership of the aircraft.
- Evaluation of PBH maintenance programs airframe / engines / APU.
- Selection of type of operator.



SERVICES

09. AIRCRAFT TRANSPORTATION

ON ROAD TRANSPORTATION

- Transportation with truck IVECO 35A with special on air absorber trailer (for Helicopter).
- Forklift.
- Certified staff for disassembling and assembling aircraft components.

IN FLIGHT TRANSPORTATION

- Organization of the flight transfer (flight plan, pilots, handling, fuel, tax, overflight approval).
- Organization of Authority transfer with Ferry Flight.

Our services include:

- Engineers and certified mechanics.
- Insurance policy activation.
- Verification of the aircraft and components status of maintenance, appraisals, records inspection.
- Parts and documents inventory and storage.
- Hangar and Storage.





SERVICES

10. HANGAR SERVICES

Our Group offers hangar services for helicopter in a unique facility, with camera surveillance and security access controlled premises, providing a safe environment to aircraft and people.

The hangar has a floor space of about 1000 m² and it is designed around the concept of Executive aviation.

The hangar is situated only 50 km from the center of Milan with a direct access heliport, Office Space available, with Lounge Area, Kitchen and meeting rooms.





SERVICES

11. AIRCRAFT DISMANTLING

The **JETA1** team experience offers disassembly and dismantling service for any type of aircraft located in Italy or abroad. We have supported many lessors to dismantle aircraft when the airworthiness restoration was not convenient. The services include:

- Budgetary cost.
- Inventory and valuation of removable components, parts re-marketing.
- Relationship with National Authorities, Italian Authority in order to comply with the any special national regulations.
- On site MRO and Dismantling company selection in order to reduce cost.







SERVICES

12. AIRCRAFT FINANCING

We well know the wide productive potential of the new and used aircraft and the influence of a certain type of aircraft as timeless and unique *status symbol*.

Whether you are purchasing one aircraft for your business or for personal travel, our specialists, lawyers, technical experts are at your service to customize the best financing option through our solid partnership with international lending institutions. We provide Aircraft Leasing and Financing for aircraft to clients around the world.

We structure each transaction as appropriate for the client's needs with best-in-class documentation and efficient closing.

If you want to buy an airplane or helicopter, please contact us to have the first assistance. Make your life better, now!



CONTACTS



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